

# DEPARTMENT OF HOMELAND SECURITY HEADQUARTERS

Small Business Point of Contact (TBD)  
245 Murray Drive, SW (Bldg. 410)  
(Attn: OPO/1201 NY Avenue/13<sup>th</sup> Floor)  
Washington, DC 20528

## **FOREWARD**

Public Law 100-656, the Business Opportunity Development Reform Act of 1988, amended the Small Business Act to emphasize acquisition planning. The law requires agencies to compile and make available projections of contracting opportunities that small businesses (including minority, women-owned, HUBZone, veteran-owned, and service-disabled veteran-owned) may be able to perform.

The Department of Homeland Security (DHS) *Forecast of Contract Opportunities* includes projections of all anticipated contract actions above \$100,000 that small businesses may be able to perform under direct contracts with DHS, or perform part of the effort through subcontract arrangements with the Department's large business prime contractors. For additional information on procurements not expected to exceed \$100,000, please contact the appropriate DHS Small Business Specialist for each Organizational Element.

Consistent with our mission, DHS will provide maximum practicable opportunities in our acquisitions to small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns. The DHS small business acquisition policy is a shared responsibility among all DHS employees involved in the acquisition process. Through a unified team approach involving senior management, small business personnel, acquisition personnel, and technical/program staff, we can support both our critical national mission and the important public policy objective of small business inclusion in our acquisition program.

The DHS purchases a wide variety of goods and services and we are committed to small business participation in our acquisition program. We hope that this forecast will assist you in doing business with DHS. By helping firms identify procurement opportunities as early in the acquisition process as possible, we hope to improve communication with industry and assist the small business community with its marketing efforts.

The procurements described in this forecast are expected to have a solicitation released in fiscal year 2005 and subsequent fiscal years as indicated for each action. The item descriptions are based on the best information available at the time of publication. Updates to the Forecast will be made on the DHS website at [www.dhs.gov/openforbusiness](http://www.dhs.gov/openforbusiness) and the hard-copy document when reprinted.

All projected procurements are subject to revision or cancellation. Final decisions on the extent of competition, small business participation, estimated value, or any aspect of the procurement action will not be made until each procurement is initiated. The forecast data is for planning purposes, does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal, and is not a commitment by the Government to purchase the desired products and services.

The forecast is divided by DHS Organizational Elements and sorted by North American Industry Classification System (NAICS) Code. Actual solicitation notices will be posted on [www.fedbizopps.gov](http://www.fedbizopps.gov).

## KEY TO HEADINGS AND CODES

RELEASE				
QTR	FY	=	ANTICIPATED SOLICITATION RELEASE DATE WITH QUARTER AND FISCAL YEAR	
1	2005	=	Solicitation release in First Quarter of fiscal year 2005 -- October thru December 2004	
2	2005	=	Solicitation release in Second Quarter of fiscal year 2005 -- January thru March 2005	
3	2005	=	Solicitation release in Third Quarter of fiscal year 2005 -- April thru June 2005	
4	2005	=	Solicitation release in Fourth Quarter of fiscal year 2005 -- July thru September 2005	

### PROPOSED METHOD OF ACQUISITION

BPA	=	Blanket Purchase Agreement
GSA	=	Delivery Order against GSA Schedule
GWAC	=	Task Order/Delivery Order against existing Governmentwide Acquisition Contract (GWAC)
MAC	=	Delivery Order against Multiple Award Contract
OPEN MARKET	=	Procurement will be conducted through the Open Market process
TBD	=	To be determined

### EXPECTED DOLLAR RANGE

\$100,000-\$250,000	=	\$100,000-\$250,000
\$250,000-\$500,000	=	\$250,001-\$500,000
\$500K - \$1M	=	\$500,001 - \$1,000,000
\$1M - \$2M	=	\$1,000,001 - \$2,000,000
\$2M - \$5M	=	\$2,000,001 - \$5,000,000
\$5M - \$10M	=	\$5,000,001 - \$10,000,000
\$10M - \$20M	=	\$10,000,001 - \$20,000,000
\$20M - \$50M	=	\$20,000,001 - \$50,000,000
\$50M - \$100M	=	\$50,000,001 - \$100,000,000
Over \$100,000,000	=	Over \$100,000,000

## SMALL BUSINESS PROGRAM

SB	=	Total Set-Aside is contemplated for Small Business
8(a)	=	Procurement is contemplated for 8(a) Program
HUBZ	=	Procurement is contemplated for HUBZone-certified businesses
SDVOSB	=	Procurement is contemplated for Service-Disabled Veteran-Owned Small Businesses
NISH	=	Procurement is reserved under the Javits-Wagner O'Day Act for National Industries for the Severely Handicapped
NIB	=	Procurement is reserved under the Javits-Wagner O'Day Act for National Industries for the Blind
TBD	=	To be determined; no preliminary determination has been made to date
None	=	No Set-Aside is contemplated

NAICS Code	Requirement Description	Competitive or Non-Competitive		Acquisition Method	Expected Dollar Range	Target Date for Release of Solicitation		Small Business Program	POC To Be Listed in Forecast
		Comp	Non			Qtr	FY		Name Phone Number E-mail Address
<b>DHS HQ Asset Management</b>									
TBD	IDIQ for Real Property and Facilities Planning	X		Open Market or GSA Schedule or existing GSA contract	\$5M-\$10M	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Support in Drafting MDs and Policies	X		Open Market or GSA Schedule or existing GSA contract	\$500K-\$1M	1	2005	TBD	Edmund Tupay 202-401-4231 <a href="mailto:tupay.edmund@dhs.gov">tupay.edmund@dhs.gov</a>
TBD	Facility Management Information System Selection and Implementation Consultation	X		Open Market or GSA Schedule or existing GSA contract	\$250K-\$500K	1	2005	TBD	Edmund Tupay 202-401-4231 <a href="mailto:tupay.edmund@dhs.gov">tupay.edmund@dhs.gov</a>
TBD	Cost estimating support contractor	X		Open Market or GSA Schedule or existing GSA contract	\$500K-\$1M	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Feasibility / development studies	X		Open Market or GSA Schedule or existing GSA contract	\$1M-\$2M	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Capital program evaluation development, analysis & support	X		Open Market or GSA Schedule or existing GSA	\$500K-\$1M	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>

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		Comp	Non			Qtr	FY		
				contract					
TBD	Portfolio task support contractor	X		Open Market or GSA Schedule or existing GSA	\$500K-\$1M	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Utilization Survey Contractor	X		Open Market or GSA Schedule or existing GSA contract	\$500K-\$1M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Portfolio analysis software	X		Open Market or GSA Schedule or existing GSA contract	\$100K-\$250K	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Decision support software	X		Open Market or GSA Schedule or existing GSA contract	\$100K-\$250K	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Decision support software & portfolio acquisition IT contractor	X		Open Market or GSA Schedule or existing GSA contract	\$100K-\$250K	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Facility Assessment software	X		Open Market or GSA Schedule or existing GSA contract	\$100K-\$250K	1	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>

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TBD	Facility Engineering Assessments & reports	X		Open Market or GSA Schedule or existing GSA contract	\$1M-\$2M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Facility Vulnerability Assessment study for top 100 / 200 sites	X		Open Market or GSA Schedule or existing GSA contract	\$2M-\$%M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	CIP – Critical Infrastructure Protection study	X		Open Market or GSA Schedule or existing GSA contract	\$1M-\$2M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	DHS graphics & AV presentation services contractor	X		Open Market or GSA Schedule or existing GSA contract	\$500K-\$1M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	DHS reprographics & reports support contractor	X		Open Market or GSA Schedule or existing GSA contract	\$500K-\$1M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Real Property Portfolio Integration Project Contractor	X		Open Market or GSA Schedule or existing GSA contract	\$1M-\$2M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>
TBD	Warehouse Study	X		Open Market or GSA Schedule or existing GSA	\$500K-\$1M	2	2005	TBD	John Holloway 202-205-5098 <a href="mailto:john.holloway@dhs.gov">john.holloway@dhs.gov</a>

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				contract					
<b>DHS HQ Service Modernization</b>									
541199	IIO A-76 Competition	X		Open Market	More than \$100M		2005	TBD	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>
541930	Interpreter Services	X		Open Market Re compete	\$50M-\$100M		2005	8(a)	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>
541930	Language Translation Services	X		Open Market	\$250K-\$500K		2005	8(a)	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>
561499	Provide services to pickup and automate mail presorting by reading address information, barcode, presort, and commingle outgoing first-class mail to obtain the highest possible discount rates offered by the Postal Service.	X		Open Market	\$2M-\$5M		2005	SB	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>
561612	Security Guard services for HQCIS 20 Mass Ave and 111 Mass Ave location	X		Open Market	\$10M-\$20M		2005	8(a)	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>

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611710	Phase II pilot tests and the implementation of standardized U.S. History and Government and English tests nationwide.	X		Open Market	\$2M-\$5M		2005	None	Ned Ross 802-872-4111 <a href="mailto:Ned.Ross@dhs.gov">Ned.Ross@dhs.gov</a>
561110	Administrative Services to include office administration tasks including scanning and indexing of Office of Records inter-office files and to conduct electronic inventory of Records property.	X		Open Market	\$2M-\$5M	1	2005	8(a)	Ned, Ross 802-872-4111 <a href="mailto:Ned.ross@dhs.gov">Ned.ross@dhs.gov</a>
<b>DHS HQ Information Analysis and Infrastructure Protection (IAIP)</b>									
541930	Develop and maintain rapid risk assessments capability, conduct objective and quantitative risk analysis.	X		TBD	\$250,000-\$500,000	1	2005	TBD	Sam Speedle 202-282-8738 <a href="mailto:Sam.Speedle@dhs.gov">Sam.Speedle@dhs.gov</a>
TBD	Evaluate and provide options for countermeasures and risk reduction strategies for evolving and adaptive threats.	X		TBD	\$1,000,000-\$2,000,000	1	2005	TBD	Sam Speedle 202-282-8744 <a href="mailto:Sam.Speedle@dhs.gov">Sam.Speedle@dhs.gov</a>
TBD	National Terrorism Prevention Training	X		TBD	\$2,000,000-\$5,000,000	1	2005	TBD	John Bartleson 202-282-8769 <a href="mailto:John.bartleson@dhs.gov">John.bartleson@dhs.gov</a>

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		Comp	Non			Qtr	FY		Name	Phone Number	E-mail Address
TBD	Real time integration of Bitsurveillance data harvested through CDC, FDSA, USDA and DHS S&T with relevant threat information.	X		TBD	\$10,000,000-\$20,000,000	1	2005	TBD	Brad Clark 202-282-8740 <a href="mailto:Bradley.clark@dhs.gov">Bradley.clark@dhs.gov</a>		