



The list below provides information on large business Prime Contractors who are interested in subcontracting with small, minority, women-owned, HUBZone-certified, 8(a), veteran-owned, and service-disabled, veteran-owned businesses.

To determine if opportunities exist for your company, we recommend you prepare yourself as follows:

1. Research the company by reviewing the column "In Search Of" to determine if there might be a match;
2. Visit each prime contractors' website to learn more about the company;
3. If the company requires businesses to register in their Supplier Registration database, do so (it is very likely that the Prime will ask if you've been to their site and registered in their supplier database);
4. Send an email to the contact listed for each Prime informing them of your interest in being considered for subcontracting opportunities. Briefly explain how you believe you can assist the Prime (be specific and tie your experience/capabilities to their needs).
5. If you have the opportunity to meet with a Prime, be prepared, and most important, be on time.
6. If they ask you to follow-up with additional information, do so.

Good luck in your efforts to do business with DHS Prime Contractors.

List of DHS Prime Contractors (prepared October 1, 2004)	
DHS Prime Contractor	In Search Of:
<p><u>ACCENTURE</u> Small Business Liaison: Steve Goodman Steven.h.goodman@accenture.com Website: For information on all Accenture subcontracting opportunities go to Accenture.com and follow the link "Vendor". For information on U. S. VISIT call 703-947-2223 or email smart.border.alliance@accenture.com. HR Services Contract DTSA20-03-C-00546, Options thru 2007 Customs BPA CS-H-2002-0672-4, Options thru 2007 U. S. VISIT HSSCHQ-04-D-0096, Options thru 2009</p>	<ul style="list-style-type: none"> • Custom Programming Services • Computer Facilities Management Services
<p><u>ANTEON CORPORATION</u> Small Business Liaison: Justin Russell, Port Security Manager jrussell@anteon.com Sara Ansari, Business Development sansari@anteon.com Website: http://www.anteon.com/smallbusiness/index.asp You can enter company information as well as upload up to four files such as capability documents. This database is used by Anteon in searches for companies that may be able to work with them on business opportunities, so it is important to be specific in using capability and customer area keywords that will allow individuals to find your company. Only the information in the registration form will be searchable.</p>	<ul style="list-style-type: none"> • C4ISR Experience • Information Security/Information Assurance • Space-related work (IT, engineering, environmental) – ground only • Maintenance & repair of C4I equipment (life cycle maintenance, tactical links, combat systems, data links, communications, C4I COTS, etc.) • Environmental – non-remediation • Combat & Weapons Systems engineering & testing • Simulation & training • Telecommunications • Healthcare services (including Help Desk, nursing & other professionals) • Army transformation, Army ranges, target systems, Future Combat Systems, Range training and maintenance • Air Force C41ST, acquisition & other AF

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	<p>experience</p> <ul style="list-style-type: none"> • Maritime Architecture & Engineering (A&E) • Maritime/Port Operations Services
<p><u>BEARING POINT</u></p> <p>Small Business Liaison: Norman Montgomery Norman.montgomery@bearingpoint.com</p> <p>Website: www.bearingpoint.com/solutions/homeland_security/defense_authority.html www.bearingpoint.com/industries/public_services/sba/index.html</p>	<ul style="list-style-type: none"> • Domain expertise and prior working relationships with DHS component agencies. • General Information Technology systems capabilities. • Stakeholder Management • Strategy and Transformation • Enterprise Planning • Program Management • BPR / BPI • Investment Planning Management • Enterprise Architecture • ERP Implementation • Training • Acquisition Management • Requirements Determination
<p><u>BOEING</u></p> <p>Small Business Liaison: Linda G. Curbo Linda.g.curbo@boeing.com</p> <p>Website: http://www.boeing.com/flash.html Click on Doing Business with Boeing Link</p> <p>Airport Security Program Contract DTSA20-02-C-00002, Expires September 30, 2004</p>	<p>Boeing is looking for WOSBs and SBA-certified SDBs who are registered in CCR/PRO-Net in the following areas:</p> <ul style="list-style-type: none"> • Construction contractors (drywallers, painters, tile setters, electricians, dirt work, steel erection and carpentry) • High-tech IT (particularly related to security)
<p><u>BOOZ ALLEN HAMILTON</u></p> <p>Small Business Liaison: Verna Montgomery Montgomery_verna@bah.com</p> <p>Small Business Registration Site: https://extweb.bah.com/businessregistration/</p> <p>Project MATRIS: HSSCHQ-04-P-00065, Options thru 2007 Anti-Terrorism/Force Protection (AT/FP) Intelligence Support DTCG23-03-FDHM003, Expires 2004 MOBIS BPA EMV-2003-BP-0193, Options thru 2008 Information Technology BPA, EMV-2001-BP-0147, Options thru 2006 BPA Program Management HSSCHQ04A00307</p>	<ul style="list-style-type: none"> • Information management analysis and planning (including change management, IT architecture, knowledge management, risk analysis) • Information systems engineering and design (including EDI, database design, software development, software maintenance and licensing, software engineering) • Information systems operations and management (including asset management, IT infrastructure support, database administration, mainframe support, seat management, media and video teleconferencing) • Information System Security (including information assurance, disaster recovery, hot site/cold site support, PKI, software/hardware maintenance and licensing)
<p><u>COMPUTER SCIENCES CORPORATION</u></p> <p>Small Business Liaison Ruby Dargan rdargan@csc.com</p>	<ul style="list-style-type: none"> • Systems Integration • IT Services • Outsourcing

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<p>Small Businesses should register in the CSC Supplier Diversity Database at www.csc.com/supplierdiversity</p> <p>IT Professional Services BPA COW-4-A-0129, Options to 2009</p>	
<p><u>COVENANT AVIATION SECURITY, LLC</u></p> <p>Small Business Liaison: Lauren Hill Lauren.hill@covenantworldwide.com</p> <p>Website: www.covenantworldwide.com</p> <p>TSA Security Screening DTSA20-03-C-00560, Expires 2004</p>	<ul style="list-style-type: none"> • Professional Services • Administrative Services • Computer-Based Training Curriculum Development • Uniforms & Duty Gear • Office Supplies • Forms & Printing
<p><u>CACI</u></p> <p>Small Business Liaison: Ray Rollins rrollins@caci.com</p> <p>Wayne Porter, Mentor Protégé wporter@caci.com</p> <p>Website: www.caci.com</p> <p>DHS Contractor Staffing Support BPA HSSCHQ04-A00617, Options thru 2009 TSA Program Management BPA HSTS03-04-A-ACQ918, Options thru 2009</p>	<ul style="list-style-type: none"> • Network Services Support • Information Technology Services Support • Document Management Services Support • Logistics Support Services • Help Desk • Call Center Support • Quality Assurance/IV&V • Training Support Services • Staffing Services
<p><u>CPS HUMAN RESOURCE SERVICES</u></p> <p>Small Business Liaison: Elliott Boston, Jr. EBoston@cps.ca.gov</p> <p>Website: www.cps.ca.gov</p> <p>DTSA20-03-C-00717, Options thru 2007 DTSA20-03-C-00865, No Option Years</p>	<ul style="list-style-type: none"> • Discuss CPS's mentor program for small business in "Human Resources Support" with little or no federal experience.
<p><u>DELOITTE SERVICES, LP</u></p> <p>Small Business Specialist: Jennifer Kirkhoff jkirkhoff@deloitte.com</p> <p>Website: www.deloitte.com</p> <p>GS-10F-0083L, Options thru 2007</p>	<ul style="list-style-type: none"> • Information Technology Services • Technology Integration • ERP Implementation Including Oracle, SAP, and Peoplesoft • Enterprise Architecture • Acquisition Management • Information Systems Security • Training
<p><u>DEWBERRY</u></p> <p>Small Business Liaison: Richard Herycyk rhericyk@dewberry.com</p> <p>Website: www.dewberry.com</p>	<ul style="list-style-type: none"> • LIDAR and other remote sensing services • H&H modeling • Surveying • DFIRM Production • Disaster Response related work

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DHS Prime Contractor	In Search Of:	
<p>FEMA EMF-2003-CO-0047, Options to 2008; EMF-2003-CO-0046, Options to 2008; EMW-2003-CO-0138, Expires 2004; EMW-2002-CO0267, Expires 2004; EMW-2000-CO-0003-2000, Ongoing Task Order; EMW-2001-0002 ,Options thru 2005; EMW-2003-CO-0001, Expires 2004, Ongoing Task Order</p>	<ul style="list-style-type: none"> Hydrology, Community outreach, Multi-Hazard Analysis, Geotechnical Engineering 	
<p><u>DIGITALNET.COM</u> Small Business Liaison William Mitchell William.mitchell@digitalnet.com Website: www.digitalnet.com T0603BN0412, Expires 2004;T0602BN3208, Expires 2004; COW-3-J-0588,Expires 2004; COW-0-A-0022, Options to 2005</p>	<ul style="list-style-type: none"> PKI expertise, data mining, voice/wireless expertise, cabling. 	
<p><u>EARTH TECH, INC.</u> Small Business Liaison: Bob Schreibeis Bob.schreibeis@earthtech.com Earth Tech website: www.earthtech.com HSFEHQ-04-D-0128, Options thru 2009</p>	<ul style="list-style-type: none"> Architectural Civil Engineering Structural Engineering Mechanical Engineering Construction Inspection 	
<p><u>EDS</u> Small Business Liaison: Dawn Patillo Dawn.patillo@eds.com Small Business Registration Site: www.eds.gov/smallbiz COW-C-0052, Expires 2004</p>	<ul style="list-style-type: none"> Infrastructure support Information assurance Enterprise-wide solutions First response technology 	
<p><u>EG&G TECHNICAL SERVICES, INC.</u> Small Business Liaison: Wanda Lewis wlewis@egginc.com Sam Gibson sgibson@egginc.com Ricardo Sanchez rsanchez@egginc.com Website: www.egginc.com HSBP1004C00230, Options to 2006</p>	<ul style="list-style-type: none"> Aircraft Logistics Vessels Vehicles General Property Marina Services Safety Equipment Transportation Storage Towing Appraisal Service Maintenance 	<ul style="list-style-type: none"> Hazardous Material Storage Handling Destruction Auctioning Service Security Service Property Management
<p><u>GENERAL DYNAMICS</u> Small Business Liaison: Ron Steele Ron.steele@gdds.com Website: http://www.gdds.com/diversity.html</p>	<p>We are looking for all small business concerns, with special emphasis on Small Disadvantaged, Women Owned, HUBZone Veteran Owned and Service Disabled Veteran Owned small businesses.</p> <ul style="list-style-type: none"> Software Distributors (Shrinkwrap, COTS) COTS Equipment Manufacturing Materials (Components, PWBs, 	

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DHS Prime Contractor	In Search Of:
Coast Guard DTCG23-02-D-NDRS02	etc.) <ul style="list-style-type: none"> • Power Supplies • Cable Assembly • Networking Equipment • Advanced Electronic Contract Management
<p>IBM</p> <p>Small Business Liaison: Connie Thompson connieth@us.ibm.com</p> <p>Website: www-1.ibm.com/procurement</p> <p>TSA DTRS57-00-D-30004, Expires 2004; eCustoms Modernization, TC-2001-025, Options thru 2016</p>	<ul style="list-style-type: none"> • Technical services • IT equipment • Software development
<p>INTEGRATED COAST GUARD SYSTEMS – Deepwater Project (a Joint Venture of Northrop Grumman and Lockheed Martin)</p> <p>Small Business Liaisons: Lockheed Martin: Juanita W. Hoke Juanita.w.hoke@lmco.com Northrop Grumman: Contact Thomas.hightower@ngc.com</p> <p>Click on ICGS Supplier Registration www.icgsdeepwater.com</p> <p>DTCG-23-02-C-2DW001, Options thru 2007 Including (5) award term options.</p>	<ul style="list-style-type: none"> • Maritime/Aviation Communications Systems • Maritime/Aviation Logistics • Maritime/Aviation Sensors • Maritime/Aviation Consoles • C4ISR Related Systems
<p><u>KBJ ARCHITECTS, INC.</u></p> <p>Small Business Liaison: William T. Morris wmorris@kbj.com</p> <p>Website: www.kbj.com</p> <p>TFTC-02-10/FT0003 Options thru 2005</p>	<ul style="list-style-type: none"> • Architecture • Urban Design • Planning/Programming • Interior Design
<p><u>LEADS CORPORATION</u></p> <p>Small Business Liaison Barbara E. Betts Barbara.betts@leadscorp.com</p> <p>Website: www.leadscorp.com</p> <p>TPD FIG 04 D 00026 GSA, Options to 2007</p>	<ul style="list-style-type: none"> • Acquisition Support & Reform • Contracting Support • Contract Management Procurement Support • Performance Based Contracting • Competitive Analysis • Market Research • Regulatory Compliance • Program & Financial Management • IT Program & Project Management • Independent Verification and Validation • IT System Lifecycle Management • Application Development & Integration • Risk Management • IT Audit

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	<ul style="list-style-type: none"> eGovernment Planning & Implementation 	
<p><u>LOCKHEED MARTIN</u></p> <p>Small Business Liaison Officers:</p> <p>Regina Stout, Integrated Systems & Solutions Regina.c.stout@lmco.com</p> <p>Melissa Norris, Transportation & Security Solutions Melissa.norris@lmco.com</p> <p>Julie Paglione, Information & Technology Services Julie.e.paglione@lmco.com</p> <p>Supplier Diversity Information https://supplienet.external.lmco.com/supplienet/main/small_bus/potential_suppliers.cfm</p>	<p>*Past performance cites are a must!</p> <ul style="list-style-type: none"> TS/SI clearances usually required (IS&S) Software engineering services Information Assurance Systems analysis and design services Programming support services Program Office support services COTS hardware & software Help Desk support 	
<p><u>McGRAW-HILL</u></p> <p>Small Business Liaison: Donald Cotchen Donald_Cotchen@McGraw-Hill.com</p> <p>Website: www.McGraw-Hill.com</p>	<ul style="list-style-type: none"> Web site Management Economic Analysts Construction Market Analyst Engineering Consultant Data File Management Project Manager Energy Analyst 	
<p><u>MICHAEL BAKER JR., INC.</u></p> <p>Small Business Liaison: Kathleen B. Taylor KTaylor@mbakercorp.com</p> <p>Website: www.mbakercorp.com</p> <p>Coast Guard DTCG83-01-D3WF073(25110),Expires 2004 DACW63-03D-0006(100937), Options thru 2007</p> <p>FEMA HSFEHQ-04-D0025, Multi Hazard Flood Map Modernization, Options thru 2009</p>	<ul style="list-style-type: none"> Surveying & Engineering Design Architectural Services Environmental Lab Services Environmental & Geotechnical Drilling Services 	
<p><u>NORTHROP GRUMMAN</u> (Ship Systems)</p> <p>Small Business Liaison: Joan Branson Joan.branson@ngc.com</p> <p>Small Business Administrator: Mijisha Gray Mijisha.gray@ngc.com</p> <p>Supplier Diversity Website: https://oasis.northgrum.com/index.html</p> <p>Same as above</p>	<p><u>Examples include the following however, not all inclusive:</u></p> <ul style="list-style-type: none"> Bridge Crane Side Port Crane Boat & Cargo Crane Fan Motors Power Supplies Torsion Meters Disconnect Switches Switchboards Degaussing Systems Hoist Misc. Hardware Electrical Cable Pipe & Flanges Oil/Water Separators 	<ul style="list-style-type: none"> Galley/Commissary Equip. Reverse Osmosis Desalination Plants Boat Handling Equip. Visual Landing Aid Life Rafts Shore Power Switchboards Blow-in Moisture Separators Valves Steel Shapes & Plates Fiber Optics Pumps S02 Monitors Hydrogen Sulfide Monitors

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DHS Prime Contractor	In Search Of:	
	<ul style="list-style-type: none"> • Navy Symbol Electrical Equip. 	<ul style="list-style-type: none"> • Fan Coil Units • Hand Trucks
<p><u>OLIN</u></p> <p>Small Business Liaison: Greg Smith GASmith2@olin.com</p> <p>Website: www.olin.com www.winchester.com</p> <p>FLETC TFTC-03-26, Options to 2008 NFU ACB-3-C-0011, Options to 2008</p>	<ul style="list-style-type: none"> • Packaging • Tooling • Maintenance & Repair • Operating Supplies 	
<p><u>P. J. DICK INCORPORATED</u></p> <p>Small Business Liaison: Johnnetta Jarrett jjarrett@pjdick.com</p> <p>Website: www.pjdick.com</p> <p>U.S. Customs Construction Design/Build HSBP1004C00038, Expires 2004</p>	<ul style="list-style-type: none"> • Acoustical Ceiling • Concrete Doors & Ceilings • Design Consulting • Drywall • Electrical Supply • Environmental Testing • Fencing • Fireproofing • Trucking • Waterproofing 	
<p><u>PRICE WATERHOUSE COOPER</u></p> <p>Small Business Liaison: Sean Sinclair Sean.mcphilomy@us.pwc.com</p> <p>Website: www.pwc.com</p> <p>BPA Program Management: HSSCHQ04A00308</p>	<ul style="list-style-type: none"> • Integrators • IT Development Services • IT Security • Project/Program Management • Change Management/Operational Effectiveness • General IT Systems Capabilities • Financial/Accounting Management 	
<p><u>REMINGTON</u></p> <p>Small Business Liaison: Brian Felter Brian.Felter@remington.com</p> <p>Website: www.remingtonle.com</p> <p>Customs & Border Protection TC-I-03-006, Options thru 2006</p> <p>FLETC TFTC 03-29, Options thru 2008</p> <p>Secret Service TSS040009, Options thru 2009</p>	<ul style="list-style-type: none"> • Small Arms Ammunition • Firearms Cleaning Supplies • Armorers Schools • Shotgun, Rifle, Handgun Practical Training • Surveillance Equipment (Camera, Software and License Plate Reading) • Firearms, Shotguns, Rifles 	

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DHS Prime Contractor	In Search Of:
<p><u>SAIC</u></p> <p>Small Business Liaison: Babak Nouri, Business Development Manager nourib@saic.com</p> <p>Carla Undurragai, Business Development Specialist undurragac@saic.com</p> <p>Website: http://contacts.saic.com/sbs.nsf/extSubmit?openform</p>	<p>SAIC is looking for Small, Small Disadvantaged, Women-Owned, , HUB Zone, Veteran-Owned, Service-Disabled Veteran-Owned, Native American, and Tribally-owned Businesses AND Historically Black Colleges and Universities, and Minority Institutions who:</p> <ul style="list-style-type: none"> • Have experience in commercial or government contracting and/or unique solutions to business problems. • Possess technical capabilities and knowledge relative to customer requirements. • Have experience in the following industries: <ul style="list-style-type: none"> ○ Criminal Justice ○ eBusiness ○ Energy (Utilities/ Oil & Gas) ○ Environment ○ Financial Services ○ Logistics ○ Government ○ Maritime ○ National Security ○ Space ○ Telecommunications
<p><u>SAUER INCORPORATED</u></p> <p>Small Business Liaison: Jim Mertsching sauerjax@sauer-inc.com</p> <p>Website: www.sauer-inc.com</p>	<ul style="list-style-type: none"> • Specialty Trade Contractors • Construction Materials • Mechanical Equipment/Supplies
<p><u>UNISYS</u></p> <p>Small Business Liaison: Susan Cooper susan.cooper@unisys.com</p> <p>Website: http://www.unisys.com/public_sector/us_federal/index.htm Supplier Diversity Registration: www.unisys.com/SDP</p> <p>TSA IT Management Services (ITMS) contract information www.federal.unisys.com/itms</p>	<ul style="list-style-type: none"> • Enterprise Architecture • Applications Integration and Implementation • Software design

VERIZON

Small Business Liaison:
Barbara Issac
Barbara.x.isaac@verizon.com

Website:
http://www22.verizon.com/about/community/supplier_diversity/sdindex.html

- Telecommunications
- Call centers
- IT
- Cabling
- Network management

VF IMAGEWEAR

Small Business Liaison:
Ray Gonsalves
Ray_Gonsalves@vfc.com

Website:
www.vfimagewear.com

TSA
HSTS01-04-C-AOP028, Options thru 2009
CBP
TC-01-050, Options thru 2011

VF Imagewear is always looking for potential small business suppliers of the following products.

- Bets
- Socks
- Ties
- Sweaters
- Jackets
- Hats
- Pants
- Shoes
- Shirts

VSE CORPORATION

Small Business Liaison:
Carol Parker
CCParker@vsecorp.com

Website:
www.vsecorp.com

U.S. Coast Guard
DTCG23-02-D-HN1000, Options thru 2007

- Life cycle Support for Vessels transferred to foreign governments
- Pre-transfer joint vessel inspections
- Reactivations
- Crew Training
- Transit Assistance
- Heavy-lift Contracting
- Logistics Support
- Technical Support
- Overseas Husbandry