Secretary Jeh Johnson’s Unity of Effort Initiative aims to make DHS greater than the sum of its parts, an agency that operates with much greater cohesion – an interconnected and unified organization whose different pieces fit together tightly in pursuit of common goals. In support of these goals, DHS has developed a series of initiatives and industry engagement events, conversations focused on reciprocal learning between DHS and industry. We invite participant perspectives and feedback on best practices, new technologies and strategies to enhance acquisition methodologies and procurement practices.

**GOALS**

1. Institutionalize a consistent and recurring approach to industry engagement
2. Implement targeted initiatives designed to improve the DHS acquisition process

**EVENTS & INITIATIVES**

**REQUIREMENTS EVENTS**
- Hear and discuss specific mission requirements or program challenges impacting specific DHS offices or components.

**MAJOR EVENTS**
- Learn about acquisition and procurement issues that affect the Department as a whole, or processes that have an impact on a broad spectrum of industry.

**LEARNING EVENTS**
- Come together to share best practices, explore innovation opportunities and understand business processes with the DHS acquisition community.

**EVENTS**
- CIo Discussion with Industry: DHS & FITARA
- Update DHS Acquisition Policies & Procedures
- Reverse Industry Day
- The End of the Fiscal Year
- Update Debriefing Policy/Guidance
- Pricing Strategies & Consumption-Based Pricing Methodologies
- Enhance Acquisition Performance Metrics
- DHS’s Strategic Sourcing Portfolio
- Update Vendor Communication Plan
- Update Debriefing Policy/Guidance
- Pricing Strategies & Consumption-Based Pricing Methodologies

**GET INVOLVED**

Who will benefit

**Industry participants**
- Current DHS contractors (small, mid-size and large)
- Non-traditional DHS contractors
- Incubator firms
- DHS-centric associations/forums

**The DHS acquisition community**
- Senior leadership
- Component Acquisition Executives
- Heads of Contracting Activity and other contracting professionals
- Front-line mission operators
- Program officials/managers and requirements personnel

Contact Harrison Smith, DHS Industry Liaison
Harrison.Smith@hq.dhs.gov
Learn more online
DHS.gov/how-do-i/do-business-dhs