Screening Workforce Pay Strategy—Retention

Third Quarter, Fiscal Year 2021

October 13, 2021
Fiscal Year 2021 Report to Congress

Transportation Security Administration
Message from the Administrator

October 13, 2021

I am pleased to present the following report, “Screening Workforce Pay Strategy—Retention,” which was prepared by the Transportation Security Administration (TSA).

This report was compiled in response to direction in the Joint Explanatory Statement accompanying the Fiscal Year (FY) 2021 Department of Homeland Security (DHS) Appropriations Act (P.L. 116-260). It discusses plans for the rollout of pay initiatives for the TSA screening workforce.

This report is being provided to the following Members of Congress:

The Honorable Lucille Roybal-Allard
Chairwoman, House Appropriations Subcommittee on Homeland Security

The Honorable Chuck Fleischmann
Ranking Member, House Appropriations Subcommittee on Homeland Security

The Honorable Chris Murphy
Chair, Senate Appropriations Subcommittee on Homeland Security

The Honorable Shelley Moore Capito
Ranking Member, Senate Appropriations Subcommittee on Homeland Security

Inquiries relating to this report may be directed to me at (571) 227-2801 or to TSA’s Legislative Affairs office at (571) 227-2717.

Sincerely,

David P. Pekoske
Administrator
Executive Summary

TSA implemented several new pay initiatives for its screening workforce with appropriated funds from the FY 2021 DHS Appropriations Act (P.L. 116-260). Given the complexities of transportation security officer (TSO) duties and responsibilities, pay policies must recognize the TSOs’ mission contributions, skills, performance, and tenure. This year, TSA implemented TSO Service Pay, Model Officer Recognition, and the next phase of TSO Career Progression; these initiatives provide monetary and nonmonetary awards, as well as pay increase opportunities.

This report provides a status of TSA’s pay initiatives and their effect on TSO retention levels for the third quarter of FY 2021:

- TSA processed and paid the first round of increases associated with TSO Service Pay, resulting in more than 34,000 TSOs receiving a pay increase.

- TSA completed the first payout for Model Officer Recognition awards, resulting in more than 2,100 monetary awards totaling $607,000.

- TSA began working through the selection process for the first round of pay increases associated with the latest phase of TSO Career Progression. This initiative was suspended temporarily in early 2020 because of the Coronavirus Disease 2019 (COVID-19) pandemic. However, during that time, TSA repurposed funding to increase special achievement awards and on-the-spot awards for officer contributions to TSA’s COVID-19 response.

TSA experienced significantly less attrition in the screening workforce over the past year than prior to the pandemic because of the pandemic’s effect on the economy and the labor market. As the economy begins to recover, TSA is optimistic that these pay initiatives will have a positive effect on TSO retention levels. However, given changes to the labor market, TSA will need to do more to invest appropriately in the TSO workforce.
Screening Workforce Pay Strategy—Retention

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I. Legislative Language

This document was compiled in response to direction in the Joint Explanatory Statement accompanying the Fiscal Year (FY) 2021 Department of Homeland Security (DHS) Appropriations Act (P.L. 116-260), which states:

… within 90 days of the date of enactment of this Act and quarterly thereafter, TSA is directed to provide reports to the Committees on the effect of pay reform on TSO retention levels.
II. Background

As discussed in the first two quarterly reports, the Transportation Security Administration (TSA) recognizes the need to provide its screening workforce with pay that attracts talented new recruits and that retains dedicated, skilled workers. To that end, TSA implemented the following initiatives:

- **Transportation Security Officer (TSO) Service Pay:** TSA is providing TSOs with predictable, annual salary increases that acknowledge enhanced experience and skill mastery. TSOs in E, F, and G bands are receiving annual service pay increases of 2 percent for those in the bottom third of each pay band, 1.5 percent for those in the middle third, and 1 percent for those in the top third. The first round of pay increases went into effect on April 11, 2021, with more than 34,000 TSOs receiving a pay increase.

- **TSO Career Progression:** TSA established a clearly defined career path with pay increases tied to enhanced skills and training for TSOs. In 2018, the new-hire TSO onboarding experience was changed to extend the training process and to associate a pay increase with the completion of new-hire training after 6 months of service. The phase of TSO Career Progression implemented this year provides a one-time pay increase for a significant number of competitively selected E-band TSOs who successfully complete certain advanced skills training and who take on additional responsibilities. Currently, airports are soliciting and assessing applications from TSOs for this pay increase.

- **Model Officer Recognition:** TSA developed a Model Officer Recognition program to identify and reward its top TSOs in all pay bands for their ongoing contributions to the mission. TSOs selected for this recognition will receive monetary and/or nonmonetary awards this calendar year and pay increases in 2022. TSA completed the first payout for Model Officer Recognition awards, resulting in more than 2,100 monetary awards totaling $607,000.

TSA is focused on providing transparent career progression, and on improving overall compensation for TSOs with TSO Service Pay and the next phase of TSO Career Progression.
III. Status of Initiatives

Although TSA is implementing these new initiatives, it will take time to see their effect on TSO retention levels. The status of each initiative is described below.

TSO Service Pay

TSA was appropriated $25 million for TSO Service Pay in FY 2021 for progression within the pay-banding system. TSO Service Pay provides predictable annual salary increases that acknowledge enhanced experience and skill mastery. TSA processed the first round of pay increases associated with TSO Service Pay for more than 34,000 TSOs. TSA communicated this initiative to the workforce through a variety of means that focus on the benefit of sustained annual pay progression for all TSOs. For example, TSOs have access to tools allowing them to project their personal pay progression and to associate the long-term value of a career with TSA. TSA also highlighted the number and amount of pay increases to the workforce as a way to illustrate its investment in them.

TSO Career Progression

The first phase of TSO Career Progression, implemented in 2018, provided a 5-percent salary increase for D-band TSOs after 6 months of service and completion of additional training, and then a promotion to E-band after an additional year. The next phase of TSO Career Progression builds on the prior phase by providing increased compensation for E-band TSOs who successfully complete certain advanced skills training and who take on additional responsibilities.

The E-band pay increase provides a one-time pay increase of 5 percent for a significant number of E-band TSOs who must apply and compete for it. Airports are soliciting and assessing applications from TSOs for this pay increase. TSOs must complete training within a year of being selected for, and receiving, the pay increase.

Model Officer Recognition

TSA’s Model Officer Recognition initiative was suspended temporarily in early 2020 because of the Coronavirus Disease 2019 (COVID-19) pandemic. However, the funding for the program was repurposed to increase the number of special achievement awards and on-the-spot awards for officer contributions to TSA’s COVID-19 response. Model Officer Recognition was reestablished on January 3, 2021.

As part of this initiative, TSOs are recognized formally every quarter for their contributions and achievements through a structured process. TSA completed the first quarterly process for Model Officer Recognition, resulting in more than 2,100 monetary awards totaling $607,000.
Model Officer pay increases for the time period of January 1–December 31, 2021, will occur in 2022. These increases, which are an additional 3 percent of the employee’s salary, are highly competitive and are limited to no more than 5 percent of the TSOs within a hub/spoke. The criteria for this award are based on the following:

- Technical application,
- Availability,
- Core values,
- Teamwork, and
- Command presence.

These three pay initiatives—focused on rewarding experience, skills development, and ongoing contributions to the mission—will ensure that all TSOs have a realistic and predictable path to pay progression.
IV. Analysis of Initiatives’ Effects

TSA continues to experience challenges, such as private-sector labor market rates (particularly those imposed by airport authorities), when trying to compete in local labor markets. As the economy begins to recover from the pandemic, TSA, along with other elements of the aviation industry, is seeing hiring competition increase significantly.

Although TSA has experienced significantly less attrition in the screening workforce over the past year than prior to the pandemic, sufficient data are not yet available to analyze the effect of pay reform on TSO retention levels. In addition, the pandemic’s effects on the labor market have made it difficult to correlate the implementation of these new pay initiatives with decreased attrition.

TSA also has taken the following actions, which have helped to reduce attrition:

- Increased focus on full-time hiring,
- Greater contributions to health benefit premiums for part-time employees,
- Improved communication in the hiring process on what the TSO position entails,
- Improved overall employee readiness, and
- Renewed leadership focus on workforce morale.

The robustness of the economic recovery, increases to minimum wage rates, and other recruitment and retention challenges complicate improvements in these areas. Previous experience—as well as other efforts to improve TSA employee engagement—has shown that workforce response to reforms takes time to understand.

TSA is optimistic that TSO Service Pay, the next phase of TSO Career Progression, and Model Officer Recognition will improve retention. Although the economic impact of the COVID-19 pandemic on the job market and TSA’s employment levels must be considered, initial trends associated with attrition and retention are positive. It likely will take time to get a true assessment of these initiatives’ levels of effectiveness. Figure 1 shows annualized attrition of the screening workforce over the past 4 years.

**Figure 1: Annualized Attrition for the Screening Workforce**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Screening Workforce Attrition Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>17.3%</td>
</tr>
<tr>
<td>2018</td>
<td>17.3%</td>
</tr>
<tr>
<td>2019</td>
<td>17.0%</td>
</tr>
<tr>
<td>2020</td>
<td>13.6%</td>
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</tbody>
</table>

Between FY 2017 and FY 2019, attrition rates for the screening workforce remained relatively stable in a time of a strong economy and little change to the screening workforce’s pay. Before March 2020, attrition remained on a similar track; however, from that point forward, separations declined significantly.
TSA also looks at new-hire retention rates because the percentage of new hires who remain employed for at least 1 year is an important indicator of overall organizational health. Historically, TSA has experienced difficulties in retaining new hires given scheduling and job-fit issues, in addition to normal competition with other employers. For the past 4 years, TSA has seen some improvements in this area, as shown in Figure 2.

**Figure 2: New-Hire Retention**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>New-Hire Retention Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>68.6%</td>
</tr>
<tr>
<td>2018</td>
<td>70.1%</td>
</tr>
<tr>
<td>2019</td>
<td>71.4%</td>
</tr>
<tr>
<td>2020</td>
<td>74.7%</td>
</tr>
</tbody>
</table>

As a result of these improvements, the Office of Personnel Management and the U.S. Government Accountability Office removed TSOs from a “high-risk occupations list” in December 2020.

This increase in retention rates may be related to improvements made with the realistic job preview given to applicants and with the implementation of the first phase of TSO Career Progression. TSA will continue to monitor this metric to see if the new pay initiatives also increase new-hire retention rates.

That said, TSA has started to observe that attrition is approaching pre-pandemic levels slowly as the economy improves. Indicators, such as 200 to 300 TSO separations per pay period, illustrate that retention challenges continue. TSA is monitoring these indicators closely to adapt as required to the post-pandemic labor market.

TSA also has taken steps to improve the TSA employee experience. These steps include providing appeal rights for TSOs that are comparable to that of other federal agencies, more comprehensive collective bargaining rights, and, of significance to this report, a plan to compensate the workforce at a level equivalent to salaries on the General Schedule. This plan, which will be completed in late 2021, will require appropriations before being implemented and will be discussed in future iterations of this quarterly report.
V. Conclusion

TSA strongly believes that implementing these new pay initiatives will help to counter economic drivers, such as private-sector minimum wage increases, to remove pay progression disparity concerns, and to improve overall workforce retention. To monitor the effect of these initiatives, TSA will provide updated new-hire retention and overall TSO attrition rates in future quarterly reports. Monitoring these rates will help TSA to determine how well the initiatives are working and if they need to be adjusted.

TSO Service Pay provides steady and transparent growth in compensation by recognizing TSOs’ tenure with TSA. The next phase of TSO Career Progression provides an increase in pay to TSOs who successfully complete certain advanced skills training and who take on additional responsibilities. Model Officer Recognition allows TSA to recognize TSOs with monetary and nonmonetary awards for their ongoing contributions to the mission, as well as with pay increases beginning in 2022.

These initiatives require sustained funding, which DHS is committed to including in its future budgetary requests. Additional funding likely will be needed to continue to improve the compensation levels of TSOs. TSA expects to see correlating improvements to screening workforce retention, experience, skill, and job satisfaction as these initiatives evolve and take hold over the next several years.
## Appendix: Abbreviations

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Definition</th>
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<tbody>
<tr>
<td>COVID-19</td>
<td>Coronavirus Disease 2019</td>
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<tr>
<td>DHS</td>
<td>Department of Homeland Security</td>
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<tr>
<td>FY</td>
<td>Fiscal Year</td>
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<tr>
<td>TSA</td>
<td>Transportation Security Administration</td>
</tr>
<tr>
<td>TSO</td>
<td>Transportation Security Officer</td>
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