



**Homeland
Security**

Electronic Signature Use, Acceptance, and Implementation Guidance

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1 **1.0 INTRODUCTION**

2 This guidance document identifies the specific processes and requirements supporting the use,
3 acceptance, and implementation of electronic signatures within the Department. Although digital
4 signatures are a form of electronic signature, they are covered in greater detail within the DHS
5 Sensitive Systems Policy Directive 4300A and supportive documentation.

6 **2.0 SCOPE**

7 This guidance document applies to all internal and external Departmental processes that
8 implement electronic signatures technologies to allow individuals to sign, attest, or acknowledge
9 electronic records.

10 **3.0 RESPONSIBILITIES**

11 1. **DHS Chief Information Officer (DHS CIO)** provides oversight and advises Components, to
12 include Component Chief Information Officers, and the DHS Chief Information Security Officer
13 (CISO) when implementing this guidance. Focuses on improving the user experiences of external
14 parties who conduct business with the Department by implementing standards for collecting
15 electronic signatures. Coordinates with the DHS Office of the General Counsel (OGC), and
16 relevant Component Counsel(s), to eliminate duplicate electronic signature requirements, as
17 appropriate.

18 2. **Component Chief Information Officers (CIOs)** implement this guidance pursuant to
19 governing laws, regulations, and electronic signature policy and guidance in their organization and
20 operations. Approves use of electronic signatures within their program, and operations in
21 coordination with the DHS OGC and relevant Component Counsel(s). Approves the design,
22 development, and infrastructure for implementation of electronic signatures using digital
23 signatures or other electronic signature methods.

24 3. **DHS Chief Information Security Officer (CISO)** ensures that all systems that employ
25 electronic signature capabilities comply with the governing laws, regulations, this policy
26 guidance, as well as other security measures required by statute, regulation, and policy.

27 4. **Component Chief Information Security Officers (CISOs)** ensure that systems within their
28 Component that employ electronic signature capabilities comply with governing laws,
29 regulations, and this guidance as well as other security measures required by statute, regulation,
30 and policy.

31 5. **Component Chief Records Officers** participate, as stakeholders, in the development,
32 implementation, support, and maintenance of electronic signature standards, technical
33 specifications, and procedures as related to records management, for relevant programs and
34 offices within their Component by:

35 (a) Planning and managing the lifecycle of electronically signed records (For the purposes
36 of this guidance, the terms "document" and "record" shall have the same meaning as
37 found in the Federal Records Act (FRA), 44 U.S.C. § 2101 et.seq., and the Electronic
38 Signatures in Global and National Commerce Act (E-Sign Act), 15 U.S.C. § 7001
39 et.seq., with record and document generators and owners.)

40 (b) Assisting employees and other agents as related to records management, who require
41 electronic signature capabilities to implement the Guidance.

42 (c) Coordinating with Component CIOs to provide outreach, support, and technical
43 assistance to ensure the proper implementation of this guidance as related to records
44 management functions.
45

46 **6. Component Legal Counsel**

47 (a) For their Component, advises on when implementing an electronic signature collection
48 program to ensure all transactions signed, attested, or acknowledged with electronic
49 signatures are recorded and maintained in accordance with all applicable statutes,
50 regulations, and policies.

51 (b) For their Component, assesses the legal sufficiency of electronic signatures for internal,
52 incoming, and outgoing transactions, operational purposes, and communications.
53 Determines the acceptability and validity of submissions of electronically signed
54 documents or records from third parties and externally generated material that is
55 electronically signed.

56 (c) Participates in inter-agency coordination with the relevant Department of Justice
57 components and other federal agencies to help ensure that their equities, including
58 utilization of electronically signed documents in criminal prosecutions and civil litigation
59 as appropriate, are satisfactorily protected, attested, or acknowledged by an electronic
60 signature.

61 (d) For their Component, assesses the legal sufficiency of policies, procedures, and set forth
62 the legal standards for determining the legal sufficiency of electronically signed
63 documents (in coordination with the relevant Department of Justice components when
64 appropriate), maintenance and retention of electronically signed documents for chain of
65 custody purposes, and storage and disposal of electronically signed records in the
66 agency's custody.

67 (e) For their Component, reviews and advises on the legal sufficiency of policy and
68 guidance related to electronic signature collection, acceptance, use, and retention.
69

70 7. **System Owners** adopt the requirements of this Guidance when implementing electronic
71 signature collection program.

72 **8. DHS Office of the General Counsel (OGC)**

73 (a) For the Department, advises on when implementing an electronic signature collection
74 program to ensure all transactions signed, attested, or acknowledged with electronic
75 signatures are recorded and maintained in accordance with all applicable statutes,
76 regulations, and policies.

77 (b) For the Department, assesses the legal sufficiency of electronic signatures for internal,
78 incoming, and outgoing transactions, operational purposes, and communications.
79 Determines the acceptability and validity of submissions of electronically signed
80 documents or records from third parties and externally generated material that is
81 electronically signed.

82 (c) Participates in inter-agency coordination with the relevant Department of Justice
83 components and other federal agencies to help ensure that their equities, including

84 utilization of electronically signed documents in criminal prosecutions and civil litigation
85 as appropriate, are satisfactorily protected, attested, or acknowledged by an electronic
86 signature.

87 (d) For the Department, assesses the legal sufficiency of policies, procedures, and set forth
88 the legal standards for determining the legal sufficiency of electronically signed
89 documents (in coordination with the relevant Department of Justice components when
90 appropriate), maintenance and retention of electronically signed documents for chain of
91 custody purposes, and storage and disposal of electronically signed records in the
92 agency's custody.

93 (e) For the Department, reviews and advises on the legal sufficiency of policy and guidance
94 related to electronic signature collection, acceptance, use, and retention

95 **4.0 REQUIREMENTS**

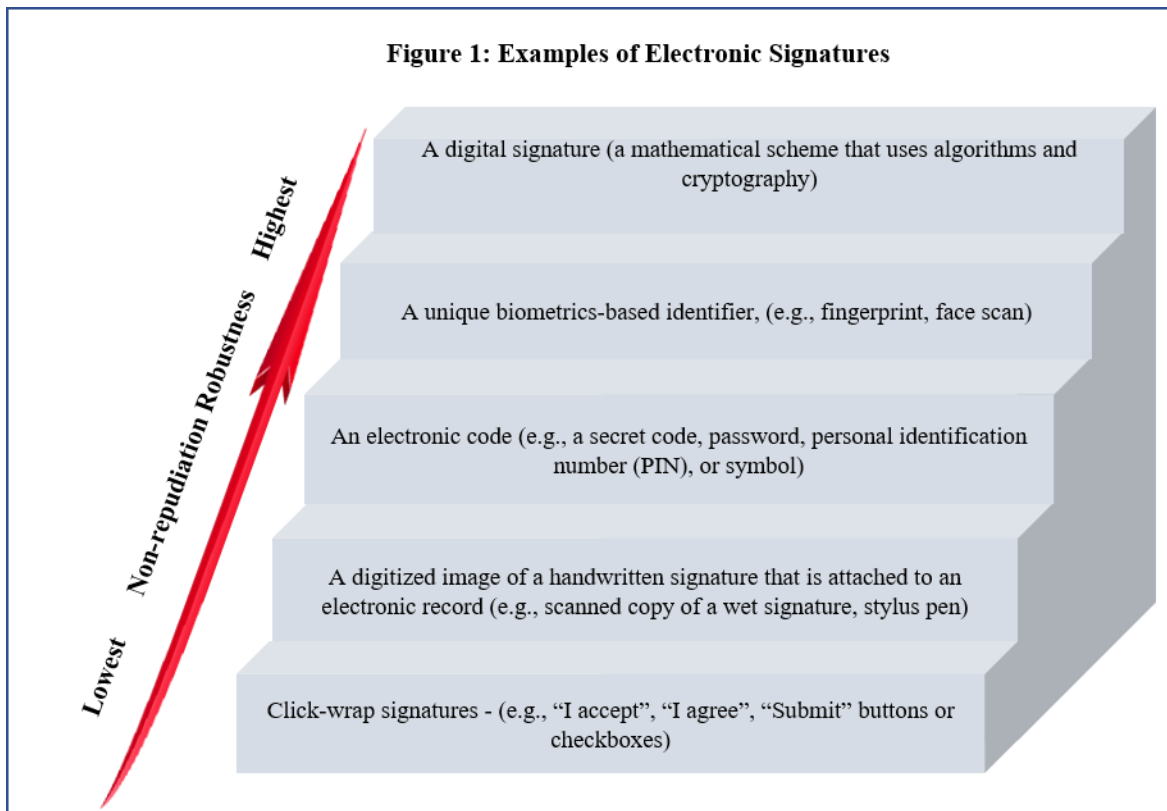
96 The Electronic Signatures in Global and National Commerce Act¹ defines an electronic signature
97 as “[a]n electronic sound, symbol, or process, attached to or logically associated with a contract or
98 other record and executed or adopted by a person with the intent to sign the record.”² An electronic
99 signature is used for the same purpose as a handwritten signature, or any other form of signature
100 currently accepted or approved by the Department. A properly executed and authenticated
101 electronic signature must possess the same qualities and attributes that guarantee a handwritten
102 signature's authenticity. An electronic signature records the signer's intent and , provides legally
103 sufficient evidence that a specific individual signed the electronic record,

104 Electronic signatures may appear in various forms or in combinations of types. However, all
105 electronic signatures must comply with legal requirements for electronic, signature collection,
106 including the need to implement an appropriate non-repudiation safeguard for the signature. Per
107 DHS policy as enumerated here, this safeguard, as implemented through the type of signature,
108 should be based upon the nature of the transaction and the document being signed.

109 Common electronic signature formats are depicted in Figure 1 below and ordered from lowest to
110 highest level of non-repudiation protection:

¹ Pub. L. No. 106-229 (2000)

² 15 U.S.C. § 7006(5).



111
 112 The type of electronic signature used for a specific agency transaction should be based on the
 113 nature of the transaction and the purpose for which the electronic signature will be used.
 114 Appendix A, "Determining Which Electronic Signature Method to Use - Risk Assessment and
 115 Cost-Benefit Analysis," provides a methodology for determining the electronic signature method
 116 to use based on a risk assessment and cost-benefit analysis.

117 If the electronic signature is collected in a transaction that does not impose or affect any contractual
 118 or legal obligations (e.g., agreeing to participate in an anonymous survey or accepting an
 119 invitation to a voluntary event with no legal consequences for failure to appear), then a low-level
 120 electronic signature, such as a click-wrap signature, may suffice.

121 If the electronic signature will be used in a court of law to establish the identity or authenticate the
 122 signer (e.g., signing a form to obtain a permanent benefit from the U.S. Government) or establish
 123 the signer's intent to execute a specific legally enforceable transaction (e.g., a signature accepting
 124 legal service of process), then it may be appropriate to implement higher-level electronic
 125 signatures, such as a digital signature or a biometric-based signature, to provide the greatest degree
 126 of non-repudiation.

127
 128 When implementing electronic signatures accepted from an external party for a specific use that
 129 requires a high degree of non-repudiation, signature collection using a unique biometric-based
 130 identifier is preferred, unless the signers can use a Personal Identity Verification (PIV) Card, DoD-
 131 issued Common Access Card (CAC), Personal Identity Verification – Interoperable (PIV-I) Card,
 132 or software-based Digital Signature certificate meeting the requirements specified in the DHS
 133 Electronic Signature Policy Guidance document, version 1.01, Section III. Policy Statement DS.1.
 134 Among biometric identifiers, DHS prefers to utilize fingerprints as a non-repudiation measure for
 135 high-risk transactions where there is a higher-level need of non-repudiation.

136 4.1 Component Electronic Signature Criteria

137 Electronic signatures must meet the following basic criteria to be considered valid:

138 1. *Uniqueness.* The signature must be unique (a means to identify the signature from other
139 signatures) to the signatory based on the non-repudiation robustness determined and required for
140 the article being signed. For high-level non-repudiation requirements, the electronic signature is
141 only acceptable if it is distinctively identifiable as that of the individual signer. A unique signature
142 should identify a specific individual and be difficult to duplicate. For low-level non-repudiation
143 requirements, the electronic signature must distinctively identify the signing action from other
144 signing actions.

145 2. *Control.* For signatures requiring high-level non-repudiation, the electronic signature must be
146 under the sole control or attribution of the signer. This can be accomplished using various
147 techniques such as biometrics to log into a system, multi-factor authentication methods, the PIV
148 card, or other means to access a system and affix the signature to ensure that only the specific
149 signer can use the electronic signature being applied. In cases where the signer is required to
150 access a system, the capability used to affix the electronic signature must still be under the sole
151 control of the signer such as a PIV card, token, biometric or other means to ensure that only the
152 authorized individual accessed and applied the electronic signature.

153 3. *Intent to Sign.* The system must display an electronic signature block or identify to the signer
154 that they are signing a record. The signature block or signature identification method must contain
155 a word or statement that definitively conveys the signer's intent to affix his or her signature to the
156 associated record and to give them the opportunity to review the document and make any changes
157 or corrections before the signature is affixed. Methods can vary depending on the non-repudiation
158 requirements. Examples of statements that convey the signer's intent include, but are not limited
159 to:

- 160 • "Validated by"
- 161 • "Signed by"
- 162 • "Certified by"
- 163 • "Instructor's signature/certification"
- 164 • "Signature"
- 165 • "Authorized by"
- 166 • "Signatory"
- 167 • "Authentication"
- 168 • "Acknowledged by"
- 169 • "Acknowledgement" and/or
- 170 • "Affirmed by"
- 171 • "Agreed to by"

172 The signer must know exactly what they are attesting to or acknowledging prior to electronically
173 signing the record. A valid electronic signature is only enforceable for content the signer is allowed

174 to review prior to signing the record. Components should work with DHS OGC or Component
175 Counsel(s) to determine if additional requirements exist (e.g., a check box indicating that
176 translation services have been offered for populations that do not speak English as a first language)
177 to ensure the signer understands the content of the document or record being signed.

178 4. *Deliberate*. An individual who electronically signs a document must take a deliberate and
179 recognizable action to affix their signature. Acceptable deliberate actions for creating an
180 electronic signature include, but are not limited to, the following:

- 181 • Executing a digital signature
- 182 • Entering a unique code (note an individual's information technology system username
183 and password must not be used for electronic signature execution)
- 184 • Swiping a badge
- 185 • Signing a signature pad, tablet, or other electronic device with an electronic stylus or
186 other signing capability
- 187 • Providing a unique biometric identifier
- 188 • Clicking a button or typing words, including a name.

189 5. *Signature Association*. A valid electronic signature must be attached to, or logically
190 associated with, the record being signed.

191 The electronic signature applied by the signer must be linked to the record being signed. Satisfying
192 this requirement requires that the electronic signature, and associated data, are permanently linked
193 with the electronic record that was signed and protects it from alteration.

194 6. *Notification*. The system should notify or identify to the signer that his or her signature has
195 been affixed to the record or provide confirmation of the signing action based on the specific
196 non-repudiation requirements.

197 **4.2 Component Electronic Signature Process**

198 Each Component's electronic signature collection process must use certain standard practices, IT
199 security capabilities, and the collection and retention of specific data necessary to render the
200 electronic signature legally enforceable. When applicable, the electronic signature collection
201 system must concurrently capture the date and time that the record was signed, the identification
202 information of the signer, the signer's intent to sign, and the signer's express adoption of the
203 contents as true and correct, and that the document was signed under penalty of perjury where
204 appropriate. The signing system and process must also create and store the particular record,
205 ensuring the electronic signature is attached to or associated with the record, and must detect any
206 alteration of the record after signature. Once a record has been electronically signed, any
207 modification must be supported by collection of a new electronic signature. In cases where
208 additional signatures are required, adding the additional signatures does not void the initial
209 signature, or require the initial signer to re-sign. The electronic signature collection process is
210 product-specific, so Components must ensure that the form of electronic signature chosen
211 adequately maintains the integrity of the record. Component electronic signature processes should
212 describe, contain, or address the following:

213 1. *Retrievable and Traceable*. The signer should be able to identify, retrieve or receive a copy of
214 documents he or she has electronically signed and, at minimum, be provided either an electronic

215 or hardcopy version of the electronically signed document when specifically required by law or
216 policy

217 2. *Non-Repudiation Strength.* A person³ (the signer) must use an acceptable form of electronic
218 signature. The type of electronic signature should be based on the non-repudiation safeguards
219 needed for the document at issue. An electronic signature collection process must contain
220 procedures and security controls that ensure the authenticity of the signature, the identity of the
221 signer, and the signer's intent to sign the particular record. When determining appropriate non-
222 repudiation safeguards for specific electronic signature collection processes, Components should
223 work with the DHS OGC or Component Counsel(s), as appropriate, to determine repudiation risks
224 and whether additional authentication measures (e.g., simultaneous collection of electronic
225 fingerprints) could be utilized to mitigate repudiation risks.

226 3. *Security Protocols and Prevention of Unauthorized Access and Modification.* An electronic
227 signature process must prevent unauthorized access to the collection system used to affix electronic
228 signatures to documents and records. The collection process must ensure that only authorized
229 persons can access the system, prevent unauthorized signing or alteration of documents, and it
230 should preserve a record of what modifications were made, by whom, and on what date/time.
231 Additionally, internal electronic signature collection processes must prohibit individuals from
232 affixing electronic signatures to records after the individual leaves the Department or terminates
233 employment.

234 4. *Permanent and Unalterable.* Security protocols and records management functions must
235 support the requirement for electronic signatures to be a permanent part of the record or
236 document to which it was affixed, and the information contained in the record or document must
237 be unalterable.

238 5. *Identification and Authentication.* When a higher level of non-repudiation is required, electronic
239 signature collection software or other identity validation means should have identity verification
240 and authentication capabilities that can identify a signature as belonging only to a particular person.
241 The signer using the electronic signature should be required to use a method of identity verification
242 and authentication (e.g., PIV card, biometric) that positively identifies the individual within the
243 electronic signature system at the time of execution of the signature or the e-signer must be
244 positively identified before affixing the electronic signature. Levels of authentication may depend
245 upon the risk of repudiation for any given document or record. Components must consult with
246 DHS OGC or Component Counsel(s) when determining what level of identity verification and
247 authentication is appropriate to mitigate repudiation risks for particular documents and records.

248 6. *Corrections and Updates.* An electronic signature process should include a means for a signer
249 to correct records or documents that were electronically signed in error prior to final submission
250 of a document. The process should also allow for correction of documents that were properly
251 electronically signed, but which contain information or data errors. When a record is corrected:

- 252 • The new information and new signature should be easily identifiable.
- 253 • The previous electronic signature and associated record should be voided.
- 254 • The information or signature being corrected should be retained as a new document or
255 record (current version).

³ As defined in Electronic Records and Signatures in Global and National Commerce Act, Pub. L. No. 106-229 (2000).

256 7. *Archivable*. The electronic signature process must have means of safely archiving electronically
257 signed documents or records. The archiving process must produce, in a reasonable timeframe to
258 support the need, a copy of each electronically signed record for transmission and storage in the
259 appropriate IT system based on the document or record signed. For purposes of this requirement,
260 any internal Agency document that is electronically signed must be electronically maintained by
261 the Agency to protect the integrity of the electronic signature and document contents and must be
262 stored in accordance with the applicable records schedule and security requirements. While this
263 guidance does not require Components adopt any specific records management system or
264 transmission approach, offices should work with their Component Chief Records Officer and CIO
265 to satisfy this requirement.

266 **5.0 PROCEDURES**

267 1. Components shall integrate and standardize electronic signature collection processes as part of
268 all document and records being electronically signed and Paperwork Reduction Act processes
269 while leveraging investments in existing Agency records management systems or information
270 technology investment. Electronic signature collection methods should be used whenever
271 practical, except where handwritten signatures are required by law, regulation, Executive Order,
272 or other requirements. Electronic signatures, including digital signatures, when properly executed,
273 are to be accepted to the maximum extent practicable.

274 2. Electronically signed records must be maintained in accordance with operational and legal
275 needs (including those of other federal agencies), perception of risks, and historical value, and
276 retention should be formalized through corresponding Records Disposition Schedules approved
277 by the National Archives and Records Administration (NARA). Operational and legal needs will
278 ensure the availability, accessibility, and trustworthiness of electronically signed records over time
279 and based on the need for the agency to comply with any court mandated orders or settlement
280 agreements. Components should consult with their Chief Records Officer and Component
281 Counsel(s) to clarify guidance and promote record retention requirements.

282 3. The visual context of an electronic signature (markings, graphic, or other identification of a
283 signature) shall be maintained with the document or record for display purposes whether
284 electronically or in hardcopy. DHS or other parties relying on the electronically signed document,
285 transaction, or communication should be able to view the exact format and content of the
286 document, transaction, or communication, that the signer reviewed prior to affixing his or her
287 electronic signature to the record.

288 4. Where a DHS organization is relying on an electronic signature executed on a non-DHS system
289 by an external signer using a digital signature or other acceptable electronic signature method, the
290 DHS entity, in coordination with the DHS OGC or Component Counsel, determines whether the
291 asserted signature is of an acceptable form and the signing date and time is sufficiently accurate
292 and trustworthy to warrant acceptance for the intended use of the signature.

293 5. DHS OGC or Component Counsel, as appropriate, in coordination with Component CIOs and
294 in consultation with relevant Component Forms Officials and the Component Chief Records
295 Officer, will review and approve the adoption and integration of legally binding electronic
296 signature capabilities into workflows and business processes for specific document types, forms,
297 and other records, as needed.

298 6. Additional Component officials (e.g., CISO; Privacy Officer; Chief Financial Officer;
299 Component CIOs) with equities in the electronic signature collection and retention process, should
300 review and recommend adoption of electronic signature collection processes when appropriate.

301 7. Before Components devise new forms or revise existing forms to comport with this guidance,
302 they must consult DHS OGC or Component Counsel to determine which non-repudiation
303 safeguards and electronic signature formats should be utilized based on the legal requirements as
304 well as feasibility as an operational and/or policy matter and the document being signed.

305 8. Where applicable or required, electronic signature collection processes should contain a means
306 for the signer to indicate they are using a translator or translation services to understand the
307 electronic signature block, as well as the parameters and content of the record being signed.
308 Appropriate means of indicating a signer is using a translation service may include: a check box,
309 affirmation statement and signature, or other appropriate means.

310 **6.0 AUTHORITIES/REFERENCES**

311 *Office of Management and Budget Documents*

312 Circular A-130, “Managing Information as a Strategic Resource”

313 Memorandum M-00-10, “Implementation of the Government Paperwork Elimination Act”
314 (OMB M-00-10)

315

316 *United States Code*

317 **Government Paperwork Elimination Act** (GPEA), Pub. L. No. 105-277 (codified at 44 U.S.C.
318 § 3504)].

319 **Electronic Records and Signatures in Global and National Commerce Act** (E-SIGN), [Pub.
320 L. 106-229, § 1, June 30, 2000, 114 Stat. 464, codified at 15 U.S.C. §§ 7001 -- 7006).

321 **Uniform Electronic Transactions Act** (UETA), approved by the National Conference of
322 Commissioners on Uniform State Laws (NCCUSL) on July 23, 1999, adopted by 47 states as of
323 November 2010.

324 E-Government Act of 2002, Public Law 107–347, 116 Stat. 2899, 44 U.S.C. § 101.

325 Federal Records Act (FRA) (44 U.S.C. § 3301).

326 Privacy Act of 1974, As Amended. 5 U.S.C. § 552a, Public Law 93-579, Washington, DC, July
327 14, 1987

328 *DHS Policy*

329 DHS Sensitive Systems Policy Directive 4300A

330 DHS Electronic Signature Policy Guidance, Oct. 2, 2015

331 **7.0 DEFINITIONS**

332 Electronic Signature - E-SIGN⁴ defines an electronic signature as “an electronic sound, symbol,
333 or process, attached to or logically associated with a contract or other record and executed or
334 adopted by a person with the intent to sign the record.”

335 Internal – Internal to DHS or through a DHS system or process.

336 Identification Information – the specific data captured to identify the specific signer. This data
337 provides a positive determination that the signature belongs to and was executed by the signee.
338 This is based on the electronic signature type used. Examples could include the date, time,
339 location, and IP address at the time of signing, a virtual fingerprint that is unique to a person or
340 entity, or other forms of data.

341 External – A party outside of DHS or outside of a DHS process or IT system.

342 Non-repudiation - Protection against an individual falsely denying having performed a particular
343 action. Provides the capability to determine whether a given individual took a particular action
344 such as creating information, sending a message, approving information, and receiving a
345 message.

346 Person - An individual, corporation, business trust, estate, trust, partnership, limited liability
347 company, association, joint venture, governmental agency, public corporation, or any other legal
348 or commercial entity.

349

⁴ Pub. L. No. 106-229 (2000)

350 **Appendix A: Determining Which Electronic Signature Method to Use - Risk Assessment**
351 **and Cost-Benefit Analysis**

352 When implementing electronic signatures for a specific use, or when determining what methods of
353 electronic signatures should be accepted from an external party for a specific use, the following risk
354 assessment and cost-benefit analysis process should be used to determine which electronic signature
355 methods are acceptable, unless the Signers can use a PIV Card, DoD-issued CAC Card, PIV-I Card, or
356 software-based Digital Signature certificate meeting the requirements specified in the DHS Electronic
357 Signature Policy Guidance document, version 1.01, Section III. Policy Statement DS.1.

358

359 **1. Risk Assessment**

360

361 1) Evaluating the Likelihood of Successful Challenge to Signature

362

a) Parties to the Transaction

363

i) An intra-agency transaction

364

ii) An inter-agency transaction

365

iii) A transaction between a federal organization and a non-federal organization (state, or local)

366

iv) A transaction between a federal organization and a private organization – e.g., business, non-profit, association, etc.

367

v) A transaction between a federal organization and an individual

368

vi) A transaction between a federal organization and a foreign government.

369

370

371 b) Nature of the Relationship and Frequency of Transactions

372

i) An ongoing relationship between the parties

373

ii) A new relationship with a known party

374

iii) A new relationship with an unknown party

375

iv) One-time, occasional, or frequently reoccurring transactions

376

v) An in-person signing or a remote signing

377

378 c) Value or Significance of the Transaction

379

i) Transactions involving the transfer of funds

380

ii) Transactions where the parties commit to actions or contracts that may give rise to financial or legal liability

381

iii) Transactions involving information protected under state or federal law (e.g., privacy, national security, otherwise sensitive, etc.) – i.e., importance and value of the information involved

382

iv) Transactions where the party is fulfilling a legal responsibility which, if not performed, creates a legal liability (criminal or civil)

383

v) Transactions where the party is certifying information or statements which, if not true or accurate, creates a legal liability (criminal or civil)

384

vi) Transactions involving information protected under state or federal law (e.g., privacy, national security, otherwise sensitive, etc.) – i.e., importance and value of the information involved

385

vii) Transactions where the party is fulfilling a legal responsibility which, if not performed, creates a legal liability (criminal or civil)

386

viii) Transactions where the party is certifying information or statements which, if not true or accurate, creates a legal liability (criminal or civil)

387

388 d) Risk of Unauthorized Alteration or Other Compromise

389

390

391

392

393

394

395

- 396 i) Regular or periodic transactions between parties are at a higher risk than intermittent
- 397 transactions because of their predictability
- 398 ii) The value of the information to outside parties
- 399 iii) Certain federal organizations, because of their perceived image or mission, may be more
- 400 likely to be attacked independent of the information or transaction

401
402 **2) Evaluating Extent of Resulting Loss or Adverse Impact**

- 403 a) Whether Lack of Signature Invalidates Transaction
- 404 b) Whether Lack of Valid Signature Process Creates Vulnerability for Exploitation of System
- 405 c) Damages and Other Non-Monetary Impact
- 406 d) Need for Provable Electronically Signed Records at a Future Time
 - 407 i) Transaction information may later be subject to audit or compliance.
 - 408 ii) Transaction information will be used for research, program evaluation, or other statistical
 - 409 analyses.
 - 410 iii) Transaction information may later be subject to dispute by one of the parties (or alleged
 - 411 parties) to the transaction, or by a non-party to the transaction
 - 412 iv) Transaction information may later be needed as proof in court or another forum
 - 413 v) Transaction information will be archived later as long-term or permanently valuable records

414
415 **3) Determining the Overall Level of Risk**

416
Categorize the likelihood of a successful challenge to the enforceability of the signature and the cost or impact of an unenforceable signature into “Low,” “Moderate” or “High” categories. The overall level of risk can be determined by combining those determinations into a risk level matrix to make an overall risk determination of “Low,” “Moderate” or “High” (essentially by multiplying the likelihood of a threat event succeeding by the cost or impact of an unenforceable signature), as illustrated in the following Table.

Likelihood of Threat Event Succeeding

Impact of Unenforceable Signature	Low Likelihood	Moderate Likelihood (2)	High Likelihood
Low Impact	Low Risk	Low Risk	Moderate Risk
Moderate Impact	Low Risk	Moderate Risk	High Risk
High Impact	Moderate Risk	High Risk	High Risk

417
418 **2. Cost Benefit Analysis**

419
420 Designing an appropriate signing process within the options available for the applicable Risk Level

421 requires a cost-benefit analysis to address practical considerations and cost considerations.

422

423 1) Cost-benefit factors that should be considered for a given risk level include the following.

- 424 a) Technology Issues
 - 425 i) Technology requirements of the electronic form of signature, including hardware and software
 - 426 requirements

- 427 ii) Technology requirements of the transaction, which may be driven by factors such as whether
428 the transaction will involve remote or in-person signing, single or multiple signers, and one or
429 multiple signatures by the same signer
- 430 iii) Technology available to the signing parties, including the hardware and software available to
431 the parties, the range of authentication procedures available to the parties, and the communication
432 capabilities available to the parties
- 433 iv) Availability of alternative electronic forms of signature, alternative methods of identification
434 and authentication, and alternative methods of ensuring integrity of the signed record
- 435 v) Susceptibility of each potential electronic form of signature or technology to forgery,
436 compromise, and/or repudiation
- 437
- 438 b) Requirements of the Signing Process
- 439 i) Portability of the signature process (i.e., is there a need for signing to occur in many different,
440 and changing, places?)
- 441 ii) Suitability of the signature process for multiple signers on same record
- 442 iii) Suitability of the signature process for in-person transactions and for remote transactions
- 443
- 444 c) Capabilities of the Signing Party
- 445 i) Sophisticated or unsophisticated regarding the transaction
- 446 ii) Knowledgeable or not regarding the technology used for signing
- 447 iii) Access to needed technology or not
- 448
- 449 d) Cost of Implementing/Using the Signing Process
- 450 i) To the federal organization
- 451 ii) To the signer
- 452