



Kay Sears

Vice President, Strategy and Business Development
Lockheed Martin Space Systems Company

Kay Sears has is the vice president of Strategy and Business Development for Lockheed Martin Space Systems Company (SSC). Kay is responsible for growing the SSC business with a comprehensive strategy to develop new markets and keep programs sold. She also leads strategic planning, advanced technology concepts and new business acquisition efforts for each of SSC's lines of business.

Prior to joining Lockheed Martin, Kay served as president of Intelsat General. In this role, Kay was responsible for implementing the company's strategic and operational plans and for the overall mission of providing a range of sustainable, cost-effective and secure communications solutions to government and commercial customers.

Before joining Intelsat, Kay helped launch government services business units at both G2 Satellite Solutions and Verestar. With nearly three decades of experience, Kay is a respected leader in the space and satellite communications industry and has extensive experience in rapid-response solutions for both military and civil agencies of the U.S. government.

In 2009, Kay was appointed to the President's National Security Telecommunications Advisory Committee to provide information, technical expertise, advice and guidance regarding issues that may affect national security telecommunications capabilities. She also serves on the Board of the Space Foundation.

Kay has a B.S. in marketing and economics from the University of Richmond and an MBA in Information Systems from George Washington University. Kay resides in Parker, Colorado, with her husband and two children.