

Response for:

**United States Visitor and Immigrant  
Status Indicator Technology  
(US-VISIT) Program  
Prime Contractor Acquisition**

**Volume 1, Part A  
Documentation of Acceptability**

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Submitted to:

**US-VISIT Program Office**  
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In Response to Solicitation No.

**HSSCHQ-04-R-0096**

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## 1.0 DOCUMENTATION OF ACCEPTABILITY

*The Smart Border Alliance exceeds the acceptability requirements of the US-VISIT program. The Alliance has the experience and capabilities to deliver US-VISIT.*

As shown in Figure 1-1, our team has the necessary experience and capabilities to successfully implement US-VISIT.

We have extensive experience with the processes and integration aspects of border management, including pre-entry planning, monitoring, entry and stay management, investigations, and field operations. This experience has been acquired globally on five continents.

Our team has successfully delivered numerous IT programs valued at far more than \$500 million in the last 5 years. Two of the programs featured in Figure 1-1 have values of more than \$2 billion.

We have successfully delivered many high-volume, real-time, performance-

*Accenture and the Smart Border Alliance exceed the acceptability requirements of the US-VISIT program*

- We have multi-faceted border management experience on 5 continents
- We have implemented many successful systems well in excess of \$500 million
- We have experience with high-volume, real-time, global network-based systems capable of quickly processing millions of transactions per day
- With over 100,000 U.S. personnel, we have the national presence required to successfully deploy US-VISIT

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driven, global network-based applications. Our team has implemented systems for over 40,000 companies in more than 100 countries. We have served millions of users and have processed billions of real-time transactions.

Our team has significant deployment experience, having led multiple large national and international deployments. We have more than 600 national offices and 100,000

Criteria	Selected Qualification Programs	Meets Qualification
Experience with Border Management Processes and Systems	<ul style="list-style-type: none"> <li>■ Citizenship and Immigration Canada</li> <li>■ Ireland's National Immigration Bureau</li> <li>■ Transportation Security Administration</li> </ul>	✓
Three IT Integration Projects Over the Last 5 Years, Each with a Total Contract Value Greater than \$500 Million  <ul style="list-style-type: none"> <li>■ One Must have been with the U.S. Government and Involved the Integration of 5 or more Complex Systems</li> </ul>	<ul style="list-style-type: none"> <li>■ AT&amp;T: 4-year \$2.6 billion co-sourcing agreement</li> <li>■ Sainsbury: [REDACTED] strategic IT transformation program</li> <li>■ Defense Logistics Agency: [REDACTED] business systems modernization, integrating 5 complex systems</li> </ul>	✓
Example of the Offeror Successfully Implementing High-Volume, Real-Time, Performance-Driven, Global Network-Based Applications	<ul style="list-style-type: none"> <li>■ London Stock Exchange</li> <li>■ E*TRADE</li> <li>■ Halliburton</li> </ul>	✓
Ability to Support and Staff a Nationwide Systems Development and Deployment Effort	<ul style="list-style-type: none"> <li>■ United States Postal Service (USPS)</li> <li>■ Dell Supply Chain Planning</li> <li>■ [REDACTED]</li> <li>■ [REDACTED]</li> </ul>	✓

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**Figure 1-1. The Smart Border Alliance exceeds all US-VISIT acceptability requirements**



U.S. personnel, we have the resource depth required to deploy US-VISIT.

**1.1 Border Management Experience**

Our border management experience, detailed in Figure 1-2, ranges from integrating [redacted]

[redacted] We have successfully implemented border management solutions that cover the areas most important to US-VISIT on five continents.

Many of our team's key personnel have decades of experience with U.S. Customs

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Project	Description
<b>Accenture Qualifications</b>	
Citizenship and Immigration Canada	[redacted]
Ireland's Garda National Immigration Bureau	[redacted]
Transportation Security Administration	[redacted]
New Zealand Customs	[redacted]
Bureau of Customs and Border Protection	[redacted]
Her Majesty's Customs and Excise	[redacted]

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**Figure 1-2. Our team's global experience with sophisticated border management techniques equip us to deliver the US-VISIT end-vision – sheet 1 of 2**

















