Response for:

United States Visitor and Immigrant Status Indicator Technology (US VISIT) Program
Prime Contractor Acquisition

Volume 4, Part E: Radio-Economic Goals

January 22, 2004

Submitted to:

US-VISIT Program Office
Department of Homeland Security
1616 N. Fort Myer Drive
Rosslyn, VA 22209
ATTN: Mr. Michael E. Jones, Contracting Officer

Submitted by:

Accenture LLP
11951 Freedom Drive
Reston, VA 20190

In Response to Solicitation No.

HSSCHQ-04-R-0096

Steven Goodman, Director of Contracts
Email: steven.h.goodman@accenture.com
Phone: 703.947.1698

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1.0 SMALL BUSINESS SUBCONTRACTING PLAN

DATE OF PLAN: January 22, 2004

CONTRACTOR: Accenture LLP

ADDRESS: 11951 Freedom Drive, Reston, VA 20190-5651

DUN & BRADSTREET NUMBER: 85-848-5758

SOLICITATION OR CONTRACT NUMBER: RFP No. HSSCHQ-04-R-0096

ITEM/SERVICE (Description): Information Technology (IT) systems and services necessary to support the United States Visitor and Immigrant Status Indicator Technology (US-VISIT) Program.

TOTAL ESTIMATED CONTRACT AMOUNT: $__________

TOTAL MODIFICATION AMOUNT, IF APPLICABLE: $N/A

PERIOD OF CONTRACT PERFORMANCE (Month, Day & Year): Award through 13 months

1. Type of Plan (check one)

X Individual plan (all elements developed specifically for this contract and applicable for the full term of this contract).

____ Master plan (goals developed for this contract) all other elements standardized and approved by a lead agency Federal Official; must be renewed every three years and contractor must provide copy of lead agency approval.

____ Commercial products/service plan, including goals, covers the offerer’s fiscal year and applies to the entire production of commercial items or delivery of services sold by either the entire company or a portion thereof (e.g., division, plant, or product line); this includes planned subcontracting for both commercial and Government business.
2. Goals
State separate dollar and percentage goals for Small Business (SB), Small Disadvantaged Business (SDB), Woman-owned Small Business (WOSB), Historically Underutilized Business Zone (HUBZone) Small Business, Veteran-owned Small Business (VOSB), Service-Disabled Veteran-owned Small Business (SDVOSB), and “Other than small business” (Other) as subcontractors, for the base year and each option year, as specified in FAR 19.704 (break out and append option year goals, if the contract contains option years) or project annual subcontracting base and goals under commercial plans.

a. Total estimated dollar value of ALL planned subcontracting, i.e., with ALL types of concerns under this contract is \( b + h = a \) Award through 13 months (excludes first tier subcontractors)

b. Total estimated dollar value and percent of planned subcontracting with SMALL BUSINESSES (including SDB, WOSB, HUBZone, VOSB, and SDVOSB): (% of "a")

c. Total estimated dollar value and percent of planned subcontracting with SMALL DISADVANTAGED BUSINESSES: (% of “a”)

d. Total estimated dollar value and percent of planned subcontracting with WOMAN-OWNED SMALL BUSINESSES: (% of “a”)

e. Total estimated dollar and percent of planned subcontracting with HUBZone SMALL BUSINESSES: (% of “a”)

f. Total estimated dollar and percent of planned subcontracting with VETERAN SMALL BUSINESSES: (% of “a”)

g. Total estimated dollar and percent of planned subcontracting with SERVICE-DISABLED VETERAN SMALL BUSINESSES: (% of “a”)

h. Total estimated dollar and percent of planned subcontracting with “OTHER THAN SMALL BUSINESSES”: (% of “a”)

Note:
1. SDB, WOSB, HUBZone, VOSB, and SDVOSB goals are subsets of SB and should be counted and reported in multiple categories, as appropriate.

i. Provide a description of ALL the products and/or services to be subcontracted under this contract, and indicate the size and type of business supplying them (check all that apply).

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Other</th>
<th>SB</th>
<th>SDB</th>
<th>WOSB</th>
<th>HUBZone</th>
<th>VOSB</th>
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Volume 4, Part E - Socio-Economic Goals
Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

accenture
j. Provide a description of the method used to develop the subcontracting goals for SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns. Address efforts made to ensure that maximum practicable subcontracting opportunities have been made available for those concerns and explain the method used to identify potential sources for solicitation purposes. Explain the method and state the quantitative basis (in dollars) used to establish the percentage goals. Also, explain how the areas to be subcontracted to SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns were determined, how the capabilities of these concerns were considered for subcontract opportunities and how such data comports with the cost proposal. Identify any source lists or other resources used in the determination process. (Attach additional sheets, if necessary.)

Accenture's subcontracting goals for SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB are based on estimated contract and subcontract dollars anticipated levels of participation. We selected each of our small business subcontractors based on their demonstrated capabilities and knowledge of DHS current initiatives, legacy systems and strategic objectives. Our team includes [redacted] and we continue to identify additional SB/SDBs to bring onto our team prior to and after contract award.

We have designated a Small Business Advocate within our Alliance Program Office who is the main point of contact for our US-VISIT SB/SDB program and participants. The Small Business Advocate actively brings new SB/SDBs to the team, recognizing that often small businesses possess business or technology capabilities or past experience that enhances the overall capabilities of the Alliance. When US-VISIT RFPs are received, we will immediately broadcast the opportunity to all of our subcontractors. This enables our small business teammates to have an equal opportunity to participate on potential US-VISIT tasks. The Small Business Advocate is in contact with each of our subcontractors to discuss opportunities and support new business activities for our team.

k. Indirect costs have [ ] have not [x] been included in the dollar and percentage subcontracting goals above (check one).

l. If indirect costs have been included, explain the method used to determine the proportionate share of such costs to be allocated as subcontracts to SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns.
3. Program Administrator:

NAME/TITLE: Steven H. Goodman, Director of Contracts
ADDRESS: 11951 Freedom Drive, Reston, VA 20190-5651

**Duties:** Has general overall responsibility for Accenture’s subcontracting program, i.e., developing, preparing, and executing subcontracting plans and monitoring performance relative to the requirements of those subcontracting plans. Other duties include, but are not limited to, the following activities:

a. Developing and promoting company-wide policy initiatives that demonstrate the company’s support for awarding contracts and subcontracts to SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns; and for assuring that these concerns are included on the source lists for solicitations for products and services they are capable of providing.

b. Developing and maintaining bidder source lists of SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns from all possible sources;

c. Ensuring periodic rotation of potential subcontractors on bidder’s lists;

d. Ensuring that requests for contracts (RFC) are designed to permit the maximum practicable participation of SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns;

e. Accessing various sources for the identification of SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns to include the SBA’s PRO-Net and SUB-Net Systems, the Federal Acquisition Computer Network (FACNET) Contractor Registration Database, National Minority Purchasing Council Vendor Information Service, the Office of Minority Business Data Center in the Department of Commerce, local small business and minority associations, contact with local chambers of commerce and Federal agencies’ Small Business Offices;

f. Establishing and maintaining contract and subcontract award records;

g. Participating in Business Opportunity Workshops, Minority Business Enterprise Seminars, Trade Fairs, Procurement Conferences, etc;

h. Ensuring that SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns are made aware of subcontracting opportunities and assisting concerns in preparing responsive bids to the company;

i. Conducting or arranging for the conduct of training for purchasing personnel regarding the intent and impact of Section 8(d) of the Small Business Act, as amended;

j. Monitoring the company’s subcontracting program performance and making any adjustments necessary to achieve the subcontract plan goals;

k. Preparing, and submitting timely, required subcontract reports;

l. Coordinating the company’s activities during the conduct of compliance reviews by Federal agencies.
4. Equitable Opportunity

Describe efforts the offeror will make to ensure that SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB concerns will have an equitable opportunity to compete for subcontracts. These efforts include, but are not limited to, the following activities:

a. Outreach efforts to obtain sources:
   1. Contacting minority and small business trade associations; 2) contacting business development organizations and local chambers of commerce; 3) attending SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB procurement conferences and trade fairs; 4) requesting sources from the Small Business Administrations (SBA) PRO-Net and SUB-Net Systems, (http://www.sba.gov/) and other SBA and Federal agency resources; and 5) Conducting market surveys to identify new sources.

b. Internal efforts to guide and encourage purchasing personnel:
   1) Conducting workshops, seminars, and training programs;
   2) Establishing, maintaining, and utilizing SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB source lists, guides, and other data for soliciting subcontractors; and
   3) Monitoring activities to evaluate compliance with the subcontracting plan.

c. Additional efforts:
   1.

5. Flow Down Clause

Accenture LLP agrees to include the provisions under FAR 52.219-8, “Utilization of Small Business Concerns,” in all acquisitions exceeding the simplified acquisition threshold that offers further subcontracting opportunities. All subcontractors, except small business concerns, that receive subcontracts in excess of $500,000 ($1,000,000 for construction) must adopt and comply with a plan similar to the plan required by FAR 52.219-9, “Small Business Subcontracting Plan.” (Flow down is not applicable for commercial items/services as described in 52.212-5(e) and 52.244-6(c).)
6. Reporting and Cooperation

Accenture LLP gives assurance of (1) cooperation in any studies or surveys that may be required; (2) submission of periodic reports which show compliance with the subcontracting plan; (3) submission of Standard Form (SF) 294, “Subcontracting Report for Individual Contracts,” and attendant Optional Form 312, SDB Participation Report, if applicable, (required only for contracts containing the clause 52.219-25) and SF-295, “Summary Subcontract Report,” in accordance with the instructions on the forms; and (4) ensuring that subcontractors agree to submit Standard Forms 294 and 295.

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<th>Due Date</th>
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<td>Oct 1 - Mar 30</td>
<td>SF-294</td>
<td>4/30</td>
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<tr>
<td>Mar 31 - Sept 30</td>
<td>SF-294</td>
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<td>Oct 1 - Sept 30</td>
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<td>Contract Completion</td>
<td>OF-312</td>
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Small Business Subcontracting Program Reporting

a. Submit SF-294 to DHS US VISIT Contracting Officer.

b. Submit SF-295 to:

Department of Homeland Security
Office of Small and Disadvantaged Business Utilization
Washington, D.C. 20201

c. Submit “information” copy of the SF-295 and the SF-294 upon request to the SBA Commercial Market Representative (CMR); visit the SBA at [http://www.sba.gov/cr](http://www.sba.gov/cr) and click on assistance directory to locate your nearest CMR.
7. Record keeping

The following is a recitation of the types of records the contractor will maintain to demonstrate the procedures adopted to comply with the requirements and goals in the subcontracting plan. These records will include, but not be limited to, the following:

a. SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB source lists, guides and other data identifying such vendors;

b. Organizations contacted in an attempt to locate SB, SDB, WOSB, HUBZone, VOSB, and SDVOSB sources;

c. On a contract-by-contract basis, records on all subcontract solicitations over $100,000, which indicate for each solicitation (1) whether SB, SDB, WOSB, HUBZone, VOSB, and/or SDVOSB concerns were solicited, if not, why not and the reasons solicited concerns did not receive subcontract awards.

d. Records to support other outreach efforts, e.g., contacts with minority and small business trade associations, attendance at small and minority business procurement conferences and trade fairs;

e. Records to support internal guidance and encouragement provided to buyers through (1) workshops, seminars, training programs, incentive awards; and (2) monitoring performance to evaluate compliance with the program and requirements; and

f. On a contract-by-contract basis, records to support subcontract award data including the name, address, and business type and size of each subcontractor. (This item is not required on a contract - by - contract basis for company or division-wide commercial plans.)
2.0 SF294 AND SF295 SUBCONTRACT REPORTS

This section includes Accenture’s most recent SF294 and SF295 reports to the Government. The reports are grouped at IDIQ contract level and at stand-alone contract level were applicable.
53.301-294 Subcontracting Report for Individual Contracts.

**SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS**

Public reporting burden for this collection of information is estimated to average 9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the OMB, Office of Information and Regulatory Affairs, New Executive Building, Washington, DC 20503, and to the FAIR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

1. CORPORATE, COMPANY OR SUBDIVISION COVERED
   - **a. COMPANY NAME:** Accenture LLP
   - **b. STREET ADDRESS:** 11951 Freedom Drive
   - **c. CITY:** Reston
   - **d. STATE:** VA
   - **e. ZIP CODE:** 20910

2. CONTRACTOR IDENTIFICATION TAX NUMBER
   - **b(4) REGULAR**

3. DATE SUBMITTED
   - October 30, 2003

4. REPORTING PERIOD FROM INCEPTION OF CONTRACT THRU:
   - **a. INCEPTION YEAR:** 2003
   - **b. INCEPTION MONTH:** MAR
   - **c. INCEPTION DAY:** 31
   - **d. THRU YEAR:** 2003
   - **e. THRU MONTH:** SEPT
   - **f. THRU DAY:** 30

5. TYPE OF REPORT
   - **REGULAR**

6. ADMINISTERING ACTIVITY (Please check applicable box)
   - **GSA**
   - **NASA**
   - **OTHER FEDERAL AGENCY (Specify)**
   - **DEFENSE CONTRACT MANAGEMENT AGENCY**

7. REPORT SUBMITTED AS (Check one and provide appropriate number)
   - **PRIME CONTRACTOR**
   - **SUBCONTRACTOR**

8. AGENCY OR CONTRACTOR AWARDING CONTRACT
   - **AGENCY/CONTRACTOR NAME:** General Services Administration
   - **STREET ADDRESS:** 1941 Jefferson Davis Highway
     - **CITY:** Arlington
     - **STATE:** VA
     - **ZIP CODE:** 22202

9. DOLLARS AND PERCENTAGES IN THE FOLLOWING BLOCKS:
   - **DO INCLUDE INDIRECT COSTS**
   - **DO NOT INCLUDE INDIRECT COSTS**

**SUBCONTRACT AWARDS**

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<tr>
<td>10b. LARGE BUSINESS CONCERNS (Dollar amount and Percent of 10c)</td>
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<tr>
<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar Amount and Percent of 10c)</td>
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<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (IF applicable) (Dollar Amount and Percentage of 10c)</td>
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<tr>
<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount &amp; Percent of 10c)</td>
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<tr>
<td>15. VETERAN-OWNED SMALL BUSINESS CONCERNS (Including Service-Disabled Veteran-Owned SB Concerns) (Dollar Amount and Percent of 10c)</td>
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<td>16. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c)</td>
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17. REMARKS

Steven H. Goodman

**AUTHORIZED FOR LOCAL REPRODUCTION**

Prescribed by GSA-FAR (46 CFR) 53.219(a)
### SUMMARY SUBCONTRACT REPORT

(See instructions on reverse)

OMB No - 90004007
Expires: 09/30/2003

Public reporting burden for this collection of information is estimated to average 15.9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing collection of information. Send complaints regarding this burden estimate or other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

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<tr>
<td></td>
<td>11951 Freedom Drive</td>
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<td></td>
<td>c. CITY</td>
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<td>d. STATE</td>
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### 2. CONTRACTOR IDENTIFICATION NUMBER

- Regular
- Final
- Revised

### 3. DATE SUBMITTED

October 30, 2003

### 4. REPORTING PERIOD

- OCT 1 - MAR 31
- OCT 1 - SEP 30
- YEAR
- 2003

### 6. ADMINISTERING ACTIVITY (Please check applicable box)

- Army
- Defense Contract Management Agency
- Navy
- NASA
- Other Federal Agency (Specify)
- Air Force
- GSA

### 7. REPORT SUBMITTED AS (Check one)

- Individual
- Commercial Products
- BOTH

### 9. CONTRACTOR'S MAJOR PRODUCTS OR SERVICE LINES

- Systems Integration, Change Management
- Consulting

### CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS

(Report cumulative figures for reporting period in Block 4)

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<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>10c. TOTAL (Sum of 10a and 10b.)</td>
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<tr>
<td>11. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS (including HBCU/MI)</td>
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<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<td>15. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (including Service-Disabled VOSB Concerns) (Dollar Amount and Percent of 10c.)</td>
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### 17. REMARKS

Contract Number GS-35F-4629G.

### 18. CONTRACTOR'S OFFICIAL WHO ADMINISTERS SUB CONTRACTING PROGRAM

<table>
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<tr>
<th>a. NAME</th>
<th>b. TITLE</th>
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<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>Director of Contracts, FSG</td>
</tr>
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### 19. CHIEF EXECUTIVE OFFICER

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<tr>
<th>a. NAME</th>
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<td>Stephen Rohleder</td>
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Managing Partner - Government

October 30, 2003

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Previous edition is not usable

STANDARD FORM 295 (REV. 10/2001)
Prescribed by GSA - FAR (48 CFR) 53.219(b)
SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS
(See instructions on reverse)

Public reporting burden for this collection of information is estimated to average 9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

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<td>☒ OTHER FEDERAL AGENCY (Specify) Department of Treasury</td>
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<tr>
<th>5. TYPE OF REPORT</th>
<th>6. AGENCY OR CONTRACTOR AWARDED CONTRACT</th>
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<tr>
<td>☒ PRIME CONTRACTOR</td>
<td>U.S. Department of Treasury, Internal Revenue Services</td>
</tr>
<tr>
<td>☐ SUBCONTRACTOR</td>
<td>Constellation Center, ☒ 6009 Oxon Hill Road</td>
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<table>
<thead>
<tr>
<th>7. REPORT SUBMITTED AS (Check one and provide appropriate number)</th>
<th>8. AGENCY OR CONTRACTOR AWARDED CONTRACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>☒ PRIME CONTRACTOR RECORDUMENT</td>
<td>U.S. Department of Treasury, Internal Revenue Services</td>
</tr>
<tr>
<td>☐ SUBCONTRACTOR RECORDUMENT</td>
<td>Constellation Center, ☒ 6009 Oxon Hill Road</td>
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</table>

<table>
<thead>
<tr>
<th>9. DOLLARS AND PERCENTAGES IN THE FOLLOWING BLOCKS:</th>
<th>10. AGENCY OR CONTRACTOR AWARDING CONTRACT</th>
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<tbody>
<tr>
<td>☐ DO INCLUDE INDIRECT COSTS ☒ DO NOT INCLUDE INDIRECT COSTS</td>
<td>☒ PRIME CONTRACTOR RECORDUMENT U.S. Department of Treasury, Internal Revenue Services</td>
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<thead>
<tr>
<th>11. SUBCONTRACTOR RECORDUMENT AGENCY'S OR CONTRACTOR'S NAME</th>
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<tr>
<td>☒ PRIME CONTRACTOR RECORDUMENT U.S. Department of Treasury, Internal Revenue Services</td>
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<tr>
<td>☐ SUBCONTRACTOR RECORDUMENT Constellation Center, ☒ 6009 Oxon Hill Road</td>
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<thead>
<tr>
<th>12. SUBCONTRACTOR RECORDUMENT STREET ADDRESS</th>
<th>13. SUBCONTRACTOR RECORDUMENT ZIP CODE</th>
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<tr>
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</tr>
<tr>
<td>☐ SUBCONTRACTOR RECORDUMENT Constellation Center, ☒ 6009 Oxon Hill Road</td>
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</table>

This is an IDIQ contract, under which subcontracting achievements are determined by the nature of the individual task orders received.

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<th>16. SUBCONTRACTOR RECORDUMENT PHONE NUMBER</th>
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<td>☒ PRIME CONTRACTOR RECORDUMENT U.S. Department of Treasury, Internal Revenue Services</td>
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<td>☐ SUBCONTRACTOR RECORDUMENT Constellation Center, ☒ 6009 Oxon Hill Road</td>
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</table>

<table>
<thead>
<tr>
<th>17. REMARKS</th>
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<tr>
<td>This is an IDIQ contract, under which subcontracting achievements are determined by the nature of the individual task orders received.</td>
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<thead>
<tr>
<th>18. AGENCY or CONTRACTOR AWARDING CONTRACT</th>
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<tr>
<td>☒ PRIME CONTRACTOR RECORDUMENT U.S. Department of Treasury, Internal Revenue Services</td>
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<td>☐ SUBCONTRACTOR RECORDUMENT Constellation Center, ☒ 6009 Oxon Hill Road</td>
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<tr>
<th>19. NAME OF INDIVIDUAL ADMINISTERING SUBCONTRACTING PLAN</th>
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<tr>
<td>Steven H. Goodman</td>
</tr>
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<table>
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<th>20. AGENCY or CONTRACTOR AWARDING CONTRACT</th>
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<th>21. REMARKS</th>
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<tbody>
<tr>
<td>This is an IDIQ contract, under which subcontracting achievements are determined by the nature of the individual task orders received.</td>
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**SUMMARY SUBCONTRACT REPORT**

(See instructions on reverse)

<table>
<thead>
<tr>
<th>1. CORPORATION, COMPANY OR SUBDIVISION COVERED</th>
<th>2. CONTRACTOR IDENTIFICATION NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accenture LLP</td>
<td>b(4)</td>
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<tr>
<td>11951 Freedom Drive</td>
<td></td>
</tr>
<tr>
<td>Reston</td>
<td></td>
</tr>
<tr>
<td>20190</td>
<td></td>
</tr>
<tr>
<td>VA</td>
<td></td>
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<tr>
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<td>10.9 TOTAL (Sum of 10a and 10b)</td>
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</tr>
<tr>
<td>11. SMALL-disadvantaged BUSINESS (SDB) CONCERNS</td>
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</tr>
<tr>
<td>(including Service-Disadvantaged VOSB)</td>
<td></td>
</tr>
<tr>
<td>(Dollar Amount and Percent of 10c)</td>
<td></td>
</tr>
<tr>
<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS</td>
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<tr>
<td>(Dollar amount and Percent of 10c)</td>
<td></td>
</tr>
<tr>
<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (If applicable) (Dollar Amount and Percent of 10c)</td>
<td></td>
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<tr>
<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS</td>
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<tr>
<td>(Dollar Amount and Percent of 10c)</td>
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<tr>
<td>15. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (including Service-Disabled VOSB Concerns) (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>16. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>17. REMARKS</td>
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**CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS**

(Report cumulative figures for reporting period in Block 4)

<table>
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<tr>
<th>TYPE</th>
<th>WHOLE DOLLARS</th>
<th>PERCENT (To nearest tenth of a %)</th>
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<tbody>
<tr>
<td>10a. SMALL BUSINESS CONCERNS (includes SDB, WOSB, HBCU/MI, HUBZone SB, and VOSB) (including Service-Disadvantaged VOSB) (Dollar Amount and Percent of 10c)</td>
<td>(b(4))</td>
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</tr>
<tr>
<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c)</td>
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<td></td>
</tr>
<tr>
<td>10c. TOTAL (Sum of 10a and 10b)</td>
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<td></td>
</tr>
<tr>
<td>11. SMALL-disadvantaged BUSINESS (SDB) CONCERNS (including Service-Disadvantaged VOSB) (Dollar Amount and Percent of 10c)</td>
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<td></td>
</tr>
<tr>
<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar amount and Percent of 10c)</td>
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<tr>
<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (If applicable) (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>15. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (including Service-Disabled VOSB Concerns) (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>16. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c)</td>
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**CONTRACTOR'S OFFICIAL WHO ADMINISTERS SUB CONTRACTING PROGRAM**

<table>
<thead>
<tr>
<th>a. NAME</th>
<th>b. TITLE</th>
<th>c. TELEPHONE NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>Director of Contracts, FSG</td>
<td>703-947-1698</td>
</tr>
<tr>
<td>Stephen Rohleder</td>
<td>Managing Partner-Government</td>
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<td></td>
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# Systems Integration, Change Management  

Consulting

## CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS

(Report cumulative figures for reporting period in Block 9)

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<td>b(4)</td>
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<tr>
<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
<td>b(4)</td>
<td></td>
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<tr>
<td>10c. TOTAL (Sum of 10a and 10b.)</td>
<td>b(4)</td>
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<tr>
<td>11. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS (Include HBCU/MI) (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (if applicable) (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<td>15. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (including Service-Disabled VOSB Concerns) (Dollar Amount and Percent of 10c.)</td>
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## REMARKS

Contract Number GS-35F-4629G, SPO103-00-F-A032.
53.301-295 Summary Subcontract Report

### SUMMARY SUBCONTRACT REPORT
(See instructions on reverse)

Public reporting burden for this collection of information is estimated to average 15.9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing collection of information. Send complaints regarding this burden estimate or other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

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<th>1. CORPORATION, COMPANY OR SUBDIVISION COVERED</th>
<th>2. CONTRACTOR IDENTIFICATION NUMBER</th>
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<th>4. REPORTING PERIOD</th>
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<td>AIR FORCE</td>
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<td>INDIVIDUAL</td>
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<td>COMMERCIAL PRODUCTS</td>
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### 9. CONTRACTOR'S MAJOR PRODUCTS OR SERVICE LINES

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<th>Type</th>
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<th>Percent (To nearest tenth of a %)</th>
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<tr>
<td>10a. SMALL BUSINESS CONCERNS (includes SDB, WOSB, HBCUMI, HUBzone SB, and VOSB (including Service-Disabled VOSB) (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<td></td>
</tr>
<tr>
<td>10c. TOTAL (Sum of 10a and 10b.)</td>
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<tr>
<td>11. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS Include HBCUMI) (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar amount and Percent of 10c.)</td>
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<tr>
<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (If applicable) (Dollar Amount and Percent of 10c.)</td>
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<td></td>
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<td>14. HUBZONE SMALL BUSINESS (HUBzone SB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>15. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (Including Service-Disabled VOSB Concerns) (Dollar Amount and Percent of 10c.)</td>
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<td>16. SERVICE-DISABALD VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
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### 18. CONTRACTOR'S OFFICIAL WHO ADMINISTERS SUB CONTRACTING PROGRAM

<table>
<thead>
<tr>
<th>a. NAME</th>
<th>b. TITLE</th>
<th>c. TELEPHONE NUMBER</th>
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</thead>
<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>Director of Contracts, FSG</td>
<td>703 947-1698</td>
</tr>
</tbody>
</table>

### 16. SERVICE-DISABALD VETERAN-OWNED SMALL BUSINESS CONCERNS

Contract Number 263-01-D-0071.

### 17. REMARKS

Authorized for local reproduction

Previous edition is not usable

STANDARD FORM 295 (REV. 10/2001)
Prescribed by GSA - FAR (48 CFR) 53.219(b)
53.301-294 Subcontracting Report for Individual Contracts.

SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS
(See instructions on reverse)

Public reporting burden for this collection of information is estimated to average 9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

1. CORPORATE, COMPANY OR SUBDIVISION COVERED

Accenture LLP

2. CONTRACTOR IDENTIFICATION TAX NUMBER

11951 Freedom Drive

3. DATE SUBMITTED

October 30, 2003

4. REPORTING PERIOD FROM INCEPTION OF CONTRACT THRU

SEP'T 30 2003

5. REPORT SUBMITTED AS (Check one and provide appropriate number)

PRIME CONTRACTOR

SUBCONTRACTOR

6. ADMINISTERING ACTIVITY (Please check applicable box)

ARMY

NAVY

A AIR FORCE

B) OTHER FEDERAL AGENCY (Specify)

DEFENSE CONTRACT MANAGEMENT AGENCY

6. REPORT SUBMITTED AS (Check one and provide appropriate number)

8. AGENCY OR CONTRACTOR AWARDING CONTRACT

263-01-D-0071 National Institute of Health NITAAC/CIO-SP2

7. DOLLARS AND PERCENTAGES IN THE FOLLOWING LOCKS:

CITY

STATE

ZIP CODE

Bethesda MD 20852

10. SMALL BUSINESS CONCERNS (include SDB WOSB, HBCU/MI, HUBZone S.B, and VOSB) (Including Service-Disabled VOSB)) (Dollar Amount and Percent of 10c.)

10c. TOTAL (Sum of 10a and 106.)

11. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS (Include HBCU/MI) (Dollar Amount and Percent of 10c.)

12. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar Amount and Percent of 10c.)

13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (If applicable) (Dollar Amount and Percentage of 10c.)

14. HUBZONE SMALL BUSINESS (HUBzone SB) CONCERNS (Dollar Amount & Percent of 10c.)

15. VETERAN-OWNED SMALL BUSINESS CONCERNS (Including Service-Disabled Veteran-Owned SB Concerns) (Dollar Amount and Percent of 10c.)

16. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)

17. REMARKS

This is an IDIQ contract, under which subcontracting achievements are determined by the nature of the individual task orders received.

18a. NAME OF INDIVIDUAL ADMINISTERING SUBCONTRACTING PLAN

Steven H. Goodman

18b. TELEPHONE NUMBER

703-947-1698

AUTHORIZED FOR LOCAL REPRODUCTION

STANDARD FORM 294 (REV 10/2001)

Prescribed by GSA-FAR (46 CFR 53.219(a)
Federal Register/Vol. 66, No. 204/Monday, October 22, 2001/Rules and Regulations

53.301-294 Subcontracting Report for Individual Contracts.

**SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS**

(See instructions on reverse)

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<table>
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<tr>
<th>1. CORPORATE, COMPANY OR SUBDIVISION COVERED</th>
<th>3. DATE SUBMITTED</th>
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<tbody>
<tr>
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<td>11951 Freedom Drive</td>
<td>6120 Executive Boulevard</td>
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<tr>
<th>2. CONTRACTOR IDENTIFICATION TAX NUMBER</th>
<th>8. AGENCY OR CONTRACTOR AWARDING CONTRACT</th>
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<td></td>
<td>National Institute of Health</td>
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<table>
<thead>
<tr>
<th>9. DOLLARS AND PERCENTAGES IN THE FOLLOWING BLOCKS:</th>
</tr>
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<tbody>
<tr>
<td>10. SMALL BUSINESS CONCERNS (include SDB, HUBZone SB, and VOSB) (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>11. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS (Include HBCU and Minority Institutions (MI) if applicable) (Dollar Amount and Percentage of 10c)</td>
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<tr>
<td>12. WOMEN-OWNED SMALL BUSINESSES (WOSB) CONCERNS (Dollar Amount and Percent of 10c)</td>
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<td>13. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (If applicable) (Dollar Amount and Percentage of 10c)</td>
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<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount and Percent of 10c)</td>
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<td>15. VETERAN-OWNED SMALL BUSINESS CONCERNS (Including Service-Disabled Veteran-Owned SB Concerns) (Dollar Amount and Percent of 10c)</td>
</tr>
<tr>
<td>16. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c)</td>
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</table>

<table>
<thead>
<tr>
<th>18a. NAME OF INDIVIDUAL ADMINISTERING SUBCONTRACTING PLAN</th>
<th>19b. TELEPHONE NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>703-947-1698</td>
</tr>
</tbody>
</table>

OMB No: 9000-0006 Expires: 04/30/2004

STANDARD FORM 294 (REV. 10/2001) Prescribed by GSA-FAR (46 CFR) 53.219(a)

AUTHORIZED FOR LOCAL REPRODUCTION

Previous edition is not reusable.
### SUMMARY SUBCONTRACT REPORT

(See instructions on reverse)

**Public reporting burden for this collection of information is estimated to average 15.9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing collection of information. Send complaints regarding this burden estimate or other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.**

1. **Corporation, Company or Subdivision Covered**
   - **Company Name**: Accenture LLP
   - **Street Address**: 11951 Freedom Drive
   - **City**: Reston
   - **State**: VA
   - **Zip Code**: 20190
2. **Date Submitted**: October 29, 2003
3. **Reporting Period**
   - **OCT 1 - MAR 31**
   - **OCT 1 - SEP 30**
   - **Year**: 2003
4. **Contractor Identification Number**
   - Regular: [ ]
   - Final: [ ]
   - Revised: [ ]
5. **Type of Contract**
   - Prime Contractor: [ ]
   - Individual: [ ]
   - Subcontractor: [ ]
   - Both Commercial Products and Services: [ ]

**Cumulative Fiscal Year Subcontract Awards**

(Report cumulative figures for reporting period in Block 4)

<table>
<thead>
<tr>
<th>Type</th>
<th>Whole Dollars</th>
<th>Percent (To nearest tenth of a %)</th>
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<tbody>
<tr>
<td>10a. Small Business Concerns (includes SB, WOSB, HBCU/MI, HubZone SB, and VOSB) (including Service-Disabled VOSB) (Dollar Amount and Percent of 10c)</td>
<td>[ ]</td>
<td>[ ]</td>
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<td>10b. Large Business Concerns (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>10c. Total (Sum of 10a and 10b.)</td>
<td>[ ]</td>
<td>[ ]</td>
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<td>11. Small Disadvantaged Business (SDB) Concerns (Include HBCU/MI) (Dollar Amount and Percent of 10c)</td>
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</tr>
<tr>
<td>12. Women-Owned Small Business (WOSB) Concerns (Dollar Amount and Percent of 10c)</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>13. Historically Black Colleges and Universities (HBCU) and Minority Institutions (MI) (if applicable) (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>14. HubZone Small Business (HubZone SB) Concerns (Dollar Amount and Percent of 10c)</td>
<td>[ ]</td>
<td>[ ]</td>
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<tr>
<td>15. Veteran-Owned Small Business (VOSB) Concerns (Dollar Amount and Percent of 10c)</td>
<td>[ ]</td>
<td>[ ]</td>
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<tr>
<td>16. Service-Disabled Veteran-Owned Small Business Concerns (Dollar Amount and Percent of 10c)</td>
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<tr>
<td>17. Remarks</td>
<td>[ ]</td>
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<tr>
<td>Contract Number 263-96-D-0329.</td>
<td>[ ]</td>
<td>[ ]</td>
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</tbody>
</table>

**Contractor's Official Who Administers Subcontracting Program**

- **Name**: Stephen H. Goodman
- **Title**: Director of Contracts, FSG
- **Telephone Number**: 703 947-1698

**Chief Executive Officer**

- **Name**: Stephen Rohleder
- **Title**: Managing Partner - Government
- **Date**: October 29, 2003

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Preceded by GSAR (48 CPFR) 53.219D
**SUMMARY SUBCONTRACT REPORT**

(See instructions on reverse)

Public reporting burden for this collection of information is estimated to average 15.9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing collection of information. Send complaints regarding this burden estimate or other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

- **OMB No.** 90004007
- **Expires:** 09/30/2003

1. **CORPORATION, COMPANY OR SUBDIVISION COVERED**
   - **a. COMPANY NAME:** Accenture LLP
   - **b. STREET ADDRESS:** 11951 Freedom Drive
   - **c. CITY:** Reston
   - **d. STATE:** VA
   - **e. ZIP CODE:** 20190

2. **CONTRACTOR IDENTIFICATION NUMBER**
   - (b4)

3. **DATE SUBMITTED**
   - October 29, 2003

4. **REPORTING PERIOD:**
   - **a. OCT 1 - MAR 31**
   - **b. OCT 1 - SEP 30**
   - **c. YEAR:** 2003

5. **TYPE OF REPORT**
   - [ ] REGULAR [ ] FINAL [ ] REVISED

6. **ADMINISTERING ACTIVITY**
   - [ ] ARMY
   - [ ] NAVY
   - [ ] AIR FORCE
   - [ ] DEPARTMENT OF COMMERCE
   - [x] DEFENSE CONTRACT MANAGEMENT AGENCY
   - [ ] DOE
   - [ ] OTHER FEDERAL AGENCY (SPECIFY): Department of Commerce

7. **REPORT SUBMITTED AS (Check one)**
   - [x] INDIVIDUAL
   - [ ] COMMERCIAL PRODUCTS
   - [ ] BOTH

8. **TYPE OF PLAN**
   - [x] PRIME CONTRACTOR
   - [ ] SUBCONTRACTOR
   - [ ] BOTH

9. **SYSTEMS INTEGRATION, CHANGE MANAGEMENT**
   - [x] Consulting

10. **CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS**
    (Report cumulative figures for reporting period in Block 4)

<table>
<thead>
<tr>
<th>TYPE</th>
<th>WHOLE DOLLARS</th>
<th>PERCENT (To nearest tenth of a %)</th>
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<tr>
<td>10a. SMALL BUSINESS CONCERNS (including Service-Disabled VOSB) (Dollar Amount and Percent of 10c.)</td>
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</tr>
<tr>
<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
<td>[b4]</td>
<td></td>
</tr>
<tr>
<td>10c. TOTAL (Sum of 10a and 10b.)</td>
<td>[b4]</td>
<td></td>
</tr>
<tr>
<td>11. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
<td>(b4)</td>
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</tr>
<tr>
<td>12. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) (if applicable) (Dollar Amount and Percent of 10c.)</td>
<td>(b4)</td>
<td></td>
</tr>
<tr>
<td>13. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
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<td></td>
</tr>
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<td>14. VETERAN-OWNED SMALL BUSINESS (VOSB) CONCERNS (Dollar Amount and Percent of 10c.)</td>
<td>(b4)</td>
<td></td>
</tr>
<tr>
<td>15. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
<td>(b4)</td>
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</tr>
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</table>

16. **REMARKS**

**Contract Number 50-SAAA-5-00032.**

17. **CONTRACTOR'S OFFICIAL WHO ADMINISTERS SUBCONTRACTING PROGRAM**

<table>
<thead>
<tr>
<th>a. NAME</th>
<th>b. TITLE</th>
<th>AREA CODE</th>
<th>AREA CODE</th>
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<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>Director of Contracts, FSG</td>
<td>703</td>
<td>947-1698</td>
</tr>
</tbody>
</table>

19. **CHIEF EXECUTIVE OFFICER**

a. **NAME:** Stephen Rohleder

b. **TITLE:** Managing Partner - Government

18. **AUTHORIZED FOR LOCAL REPRODUCTION**

Previous edition is not usable

STANDARD FORM 295 (REV. 10/2001)

Prescribed by GSA - FAR (48 CFR) 53.219(b)
SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS

Public reporting burden for this collection of information is estimated to average 9 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the FAR Secretariat (MVP), Acquisition Policy Division, GSA, Washington, DC 20405.

1. CORPORATE, COMPANY OR SUBDIVISION COVERED
   Accenture LLP
   11951 Freedom Drive
   Reston VA 20910

2. CONTRACTOR IDENTIFICATION TAX NUMBER

3. DATE SUBMITTED
   October 29, 2003

4. REPORTING PERIOD FROM INCEPTION OF CONTRACT THRU
   MAR 31 ___ SEPT 30 ___ YEAR
   2003

5. TYPE OF REPORT
   ___ REGULAR ___ FINAL ___ REVISED

6. ADMINISTERING ACTIVITY (Please check applicable box)
   [ ] ARMY [ ] GSA [ ] NASA
   [ ] NAVY [ ] DOE [ ] OTHER FEDERAL AGENCY (Specify)
   [ ] AIR FORCE [ ] DEFENSE CONTRACT MANAGEMENT AGENCY

7. REPORT SUBMITTED AS (Check one and provide appropriate number)
   [ ] PRIME CONTRACTOR [ ] SUBCONTRACTOR

8. AGENCY OR CONTRACTOR AWARDING CONTRACT
   PRIME CONTRACT NUMBER
   50-SAAA-5-00032

9. DOLLARS AND PERCENTAGES IN THE FOLLOWING BLOCKS:
   [ ] DO INCLUDE INDIRECT COSTS [ ] DO NOT INCLUDE INDIRECT COSTS

10. SUBCONTRACT AWARDS

<table>
<thead>
<tr>
<th>TYPE</th>
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<td>PERCENT</td>
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<tr>
<td></td>
<td>WHOLE DOLLARS</td>
<td>PERCENT</td>
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<td>10c. TOTAL (Sum of 10a and 10b)</td>
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<td>14. HUBZONE SMALL BUSINESS (HUBZone SB) CONCERNS (Dollar Amount &amp; Percent of 10c.)</td>
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<td>15. VETERAN-OWNED SMALL BUSINESS CONCERNS (Including Service-Disabled Veteran-Owned SB Concerns) (Dollar Amount and Percent of 10c.)</td>
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<tr>
<td>17. REMARKS</td>
<td></td>
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</tbody>
</table>

Steven H. Goodman

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STANDARD FORM 294 (REV 12/2001)
Prescribed by GSA FAR (48 CFR) 53.219(a)
SUMMARY SUBCONTRACT REPORT
(See instructions on reverse)

1. CORPORATION, COMPANY OR SUBDIVISION COVERED
   a. COMPANY NAME
      Accenture LLP
   b. STREET ADDRESS
      11951 Freedom Drive
   c. CITY
      Reston
   d. STATE
      VA
   e. ZIP CODE
      20190

2. CONTRACTOR IDENTIFICATION NUMBER
   b(4)

3. DATE SUBMITTED
   October 30, 2003

4. REPORTING PERIOD:
   a. OCT 1 - MAR 31
   b. OCT 1 - SEP 30
   c. YEAR
      2003

5. TYPE OF REPORT
   x REGULAR
      □ FINAL
      □ REVISED

6. ADMINISTERING ACTIVITY (Please check applicable box)
   □ ARMY
   □ DEFENSE CONTRACT MANAGEMENT AGENCY
   □ NAVY
   □ DOE
   □ OTHER FEDERAL AGENCY (SPECIFY)
   □ AIR FORCE
      GSA

7. REPORT SUBMITTED AS (Check one)
   □ PRIME CONTRACTOR
   □ SUBCONTRACTOR
   □ BOTH

8. CONTRACTOR'S MAJOR PRODUCTS OR SERVICE LINES
   a. Systems Integration, Change Management
   b. Consulting

CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS
(Report cumulative figures for reporting period in Block 4)

<table>
<thead>
<tr>
<th>TYPE</th>
<th>WHOLE DOLLARS</th>
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<tr>
<td>10a. SMALL BUSINESS CONCERNS (includes SDB, WOSB, HBCU/MI, HUBZone SB, and VOSB (including Service-Disabled VOSB)) (Dollar Amount and Percent of 10c.)</td>
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</tbody>
</table>

REMARKS
Contract Number FA8770-01-C-0020.

18. CONTRACTOR'S OFFICIAL WHO ADMINSITERS SUBCONTRACTING PROGRAM
   a. NAME
      Steven H. Goodman
   b. TITLE
      Director of Contracts, FSG
   c. TELEPHONE NUMBER
      703 947-1698

19. CHIEF EXECUTIVE OFFICER
   a. NAME
      Stephen Rohleder
   b. TITLE
      Managing Partner - Government
   c. TELEPHONE NUMBER
      703 947-1698

October 30, 2003

AUTHORIZED FOR LOCAL REPRODUCTION
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STANDARD FORM 295 (REV. 10/2001)
Prescribed by GSA - FAR (48 CFR) 53.219(b)
SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS  
(See instructions on reverse)  
Expires: 04/30/2004

1. CORPORATE, COMPANY OR SUBDIVISION COVERED
Accenure LLP

2. STREET ADDRESS
11951 Freedom Drive

3. DATESubmitted
October 30, 2003

4. REPORTING PERIOD FROM INCEPTION OF CONTRACT THRU:

5. TYPE OF REPORT

6. ADMINISTERING ACTIVITY (Please check applicable box)

7. REPORT SUBMITTED AS (Check one and provide appropriate number)

8. AGENCY OR CONTRACTOR AWARDING CONTRACT

<table>
<thead>
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<td></td>
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</tbody>
</table>

The decision on what Subcontractor is chosen to do any given task on the FIRST Program is based solely on the skill set that a given Subcontractor retains. Specifically, each Team Member that was chosen was based on the special skill area that they have. Thus, as Task Orders are issued, depending on the skills necessary for the tasks that need completed, a Subcontractor is chosen.

Steven H. Goodman

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STANDARD FORM 294 (REV. 10/2001)
Prescribed by GSA-FAR (66 CFR) 53.219(a)
Accenture continues to utilize the Denver office of the Small Business Administration and Pro-Net to identify potential HUBZone entities for subcontracting opportunities. Further, Accenture continues to attempt to identify potential small businesses that would qualify for HUBZone Certification and encourage participation. Accenture intends to fully meet or exceed its Small Business Subcontracting goals prior to September 30, 2006.

Steven H. Goodman

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STANDARD FORM 294 (REV. 10/2001)
Prepared by GSA-PAR (46 CFR) 53.319(a)
### SUMMARY SUBCONTRACT REPORT

(See instructions on reverse)

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#### 1. CORPORATION, COMPANY OR SUBDIVISION COVERED

**Accenture LLP**

#### 2. CONTRACTOR IDENTIFICATION NUMBER

**11951 Freedom Drive**

#### 3. DATE SUBMITTED

October 29, 2003

#### 4. REPORTING PERIOD:

- **October 1 - March 31**
- **OCT 1 - SEP 30**
- **2003**

#### 5. TYPE OF REPORT

- **REGULAR**
- **FINAL**
- **REVISED**

#### 5. ADMINISTERING ACTIVITY (Please check applicable box)

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<th>Defense Contract Management Agency</th>
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<td>NASA</td>
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<td>Air Force</td>
<td>GSA</td>
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#### 7. REPORT SUBMITTED AS (Check one)

- **Prime Contractor**
- **Subcontractor**
- **Both**

#### 8. TYPE OF PLAN

- **Individual**
- **Consulting**

#### 9. CONTRACTOR'S MAJOR PRODUCTS OR SERVICE LINES

**Systems Integration, Change Management**

**Consulting**

#### CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS

(Report cumulative figures for reporting period in Block 4)

<table>
<thead>
<tr>
<th>TYPE</th>
<th>Whole Dollars</th>
<th>Percent (to nearest tenth of a %)</th>
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<tr>
<td>10a. SMALL BUSINESS CONCERNS (includes SDB, WOSB, HBCU/MI, HUBZone SB, and VOSB) (including Service-Disabled VOSB) (Dollar Amount and Percent of 10c.)</td>
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<td>10b. LARGE BUSINESS CONCERNS (Dollar Amount and Percent of 10c.)</td>
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</table>

#### 17. REMARKS

**Contract Number** 1435-02-99-CT-40315.

#### 18. CONTRACTOR'S OFFICIAL WHO ADMINISTERS SUB CONTRACTING PROGRAM

<table>
<thead>
<tr>
<th>a. NAME</th>
<th>b. TITLE</th>
<th>c. TELEPHONE NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steven H. Goodman</td>
<td>Director of Contracts, FSG</td>
<td>703-947-1698</td>
</tr>
</tbody>
</table>

#### 19. CHIEF EXECUTIVE OFFICER

Steven Rohleder
Managing Partner - Government

#### 4. DATE

October 29, 2003

---

**STANDARD FORM 295 (REV. 10/2001)**

Prescribed by GSA - FAR (48 CFR) 53.219(d)

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3.0 APPROVED MENTOR-PROTÉGÉ PLAN

This section includes the Mentor-Protégé approval letters received from DHS for our Mentor-Protégé program participants. The protégés are Computech Inc, ICS and Tsymetry.

In addition, this section contains evidence of our major subcontractors’ previous participation in Mentor-Protégé programs at other U.S. Government Agencies. Our Tier 1 subcontractors are Titan, Raytheon and SRA.
Mr. Steven H. Goodman
Director of Contracts
Accenture, LLP
11951 Freedom Drive
Reston, Va. 20190

Mr. J.D. Murphy, Jr.
President
Computech, Inc.
7735 Old Georgetown Road
Bethesda, Md. 20814

Dear Messrs. Goodman and Murphy:

On behalf of the Department of Homeland Security and the Office of Small and Disadvantaged Business Utilization, we would like to congratulate you on the acceptance of Accenture's Mentor-Protégé Agreement with Computech, Inc. We have reviewed and accepted your agreement based on the developmental assistance offered to enhance the business competitiveness, independence and development of Computech, Inc. Your statement of intent and agreement to comply with the obligations set forth in section 3052.219-71 of the Department of Homeland Security Acquisition Regulation (HSAR) and all other clauses and provisions governing the program are acknowledged and accepted.

The term of participation in the program, as defined in your agreement as three (3) years, begins on the date of this letter and shall expire on January 31, 2007.

We believe the Mentor-Protégé Program offers small and large businesses an excellent opportunity to build "Win-Win" partnerships and accelerate the development of small businesses and thereby strengthening the Nation's economy. If you have any questions regarding the program, please contact Joe Capuano at (202) 401-3517 or joe.capuano@dhs.gov.

Kevin Boshears
Director,
Office of Small and Disadvantaged Business Utilization
Mr. Steven H. Goodman  
Director of Contracts  
Accenture, LLP  
11951 Freedom Drive  
Reston, Va. 20190

Mr. Garland O. Williamson  
President  
Information Control Systems Corporation  
250 W. Pratt Street  
Baltimore, Md. 21202-6174

January 14, 2004

Dear Messrs. Goodman and Williamson:

On behalf of the Department of Homeland Security and the Office of Small and Disadvantaged Business Utilization, we would like to congratulate you on the acceptance of Accenture's Mentor-Protégé Agreement with Information Control Systems Corporation. We have reviewed and accepted your agreement based on the developmental assistance offered to enhance the business competitiveness, independence and development of Information Control Systems Corporation. Your statement of intent and agreement to comply with the obligations set forth in section 3052.219-71 of the Department of Homeland Security Acquisition Regulation (HSAR) and all other clauses and provisions governing the program are acknowledged and accepted.

The term of participation in the program, as defined in your agreement as three (3) years, begins on the date of this letter and shall expire on January 31, 2007.

We believe the Mentor-Protégé Program offers small and large businesses an excellent opportunity to build “Win-Win” partnerships and accelerate the development of small businesses and thereby strengthening the Nation’s economy. If you have any questions regarding the program, please contact Joe Capuano at (202) 401-3517 or joe.capuano@dhs.gov.

Kevin Boshears

Director,
Office of Small and Disadvantaged Business Utilization
January 14, 2004

Mr. Steven H. Goodman
Director of Contracts
Accenture, LLP
11951 Freedom Drive
Reston, Va. 20190

Mr. Philip Lowit
President
Tsymetry, Inc.
1101 Pennsylvania Avenue, NW
Washington, DC 20004

Dear Messrs. Goodman and Lowit:

On behalf of the Department of Homeland Security and the Office of Small and Disadvantaged Business Utilization, we would like to congratulate you on the acceptance of Accenture’s Mentor-Protégé Agreement with Tsymetry, Inc. We have reviewed and accepted your agreement based on the developmental assistance offered to enhance the business competitiveness, independence and development of Tsymetry, Inc. Your statement of intent and agreement to comply with the obligations set forth in section 3052.219-71 of the Department of Homeland Security Acquisition Regulation (HSAR) and all other clauses and provisions governing the program are acknowledged and accepted.

The term of participation in the program, as defined in your agreement as three (3) years, begins on the date of this letter and shall expire on January 31, 2007.

We believe the Mentor-Protégé Program offers small and large businesses an excellent opportunity to build “Win-Win” partnerships and accelerate the development of small businesses and thereby strengthening the Nation’s economy. If you have any questions regarding the program, please contact Joe Capuano at (202) 401-3517 or joc.capuano@dhs.gov.

Kevin Boshears
Director,
Office of Small and Disadvantaged Business Utilization
Department of Homeland Security

DHS Mentor-Protégé Application

1. Mentor Firm Information
   - Name of Firm: Accenture LLP
   - Contact Name: Steven H. Goodman
   - Position Title: Director of Contracts
   - Address: 11951 Freedom Drive, Reston, VA 20190
   - Telephone: (703) 947 1698
   - Fax: (703) 947 6782
   - E-Mail: steven.h.goodman@accenture.com
   - Homepage: www.accenture.com

Protégé Firm Information
   - Name of Firm: Computech, Inc
   - Contact Name: J.D. Murphy, Jr.
   - Position Title: President
   - Address: 7735 Old Georgetown Road, 12th floor, Bethesda, MD 20814
   - Telephone: (301) 656 4030
   - Fax: (301) 656-7060
   - E-Mail: jd@computechinc.com
   - Homepage: www.computechinc.com

3. Eligibility

Computech is currently eligible to participate in DHS' Mentor-Protégé Program pursuant to the following criteria:

- The protégé firm's primary NAICS code is _______.
- The Protégé represents that it is a small business concern as defined above.
- The Protégé represents that it ___ is, ___ is not a small disadvantaged business concern.
- If the Protégé represents that it is small disadvantaged business, the Protégé should also identify the category in which its ownership falls: ___ Black American, ___ Hispanic American, ___ Native American, ___ Asian Pacific, ___ Subcontinent Asian, or ___ Individual concern, other than one of the preceding.
- The Protégé represents that it ___ is, ___ is not an 8(a) firm.
- The Protégé represents that it ___ is, ___ is not a HUBZone small business concern listed on the List of Qualified HUBZone small business concerns maintained by the Small Business Administration.
Department of Homeland Security

- The Protégé represents that it __is, __X__is not a women-owned small business concern.
- The Protégé represents that it __is, __X__is not a Veteran-owned small business concern.
- The Protégé represents that it __is, __X__is not a Service Disabled Veteran-Owned Small Business concern.

4. Developmental Assistance Program

Accenture plans to provide developmental assistance in the following areas:
- CMM Level 2 Certification
- Marketing to the Federal government
- Business Development
- Pricing Techniques and formats when responding to Federal opportunities
- Technical assistance

5. Milestones

Monthly Meetings address the following points:
- Discuss future RFPs and identify teaming opportunities in both the government and commercial space
- Developed proposal strategies and pricing / profitability goals established
- Make bid/no bid decisions on released RFPs using knowledge gained in past
- Review status of proposals in process
- Review status of ongoing contracts

Quarterly Meetings address the following points:
- Assess milestone progress
- Review areas for the expansion of teaming arrangements
- Identify improvements in the proposal/contract process

6. Measurement

Year 1 - (February 2004 through January 2005)
- Submission of proposals with the Computech share estimated at [Redacted]

Year 2 - (February 2005 through January 2006)
- Submission of proposals with the Computech share estimated at [Redacted]
- Awards of contract(s) with the Computech share estimated at [Redacted]

Year 3 - (February 2005 through January 2006)
- Submission of proposals with the Computech share estimated at [Redacted]
- Awards of contract(s) with the Computech share estimated at [Redacted]
7. **Estimate of Cost**

Accenture anticipates that the cost of the developmental assistance will be [redacted] in support/labor over the next three years.

8. **Program Participation Term**

A 36-month period of time will be used for the mentor to provide the developmental assistance.

9. **Potential Subcontracts**

The type of subcontract employed will depend upon the requirements of the agency and the opportunities identified for the joint participation. Contract types will range from fixed-price (IDIQ's) to cost-type contracts. The parties anticipate that subcontracts in the amount of [redacted] will be awarded during the next 36 months.

10. **Mentor Termination Procedures**

The Mentor party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given the other party. The Mentor shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Mentor, written notice shall be provided stating the reason for termination and offering a thirty-day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.

11. **Protégé Termination from the Program**

The Protégé party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given the other party. The Protégé shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Protégé, written notice shall be provided stating the reason for termination and offering a thirty-day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.
12. Other Termination Procedures

The mentor firm shall submit a plan for accomplishing work should the Mentor-Protégé agreement be terminated.

12. Other Terms and Conditions

None

13. Signed Agreement

The parties agree to comply with the obligations, clauses and provisions that govern DHS Mentor-Protégé Program:

Mentor

Accenture LLP

Steven H Goodman

Director of Contracts

Date 12/23/2003

Protégé

Comptech, Inc

J.D. Murphy, Jr.

President

Date 12/23/2003
Addendum to DHS Mentor-Protégé Application

Part 3 Eligibility

I hereby certify that Computech, Inc. is currently eligible to participate in the DHS Mentor-Protégé Program pursuant to the following criteria:

- A small business concern that meets the definition at FAR 19.001, based on its primary NAICS code 541512, is eligible to be a protégé firm. SBA Regulations/FAR Provision: FAR 19.001; 13 CFR Part 121; 13 CFR 124.1002

Computech, Inc.

J. D. Murphy, Jr., President

Date: January 8, 2004
DHS Mentor-Protégé Application

1. Mentor Firm Information
   - Name of Firm: Accenture LLP
   - Contact Name: Steven H. Goodman
   - Position Title: Director of Contracts
   - Address: 11951 Freedom Drive, Reston, VA 20190
   - Telephone: (703) 947-1698
   - Fax: (703) 947-6782
   - E-Mail: steven.h.goodman@accenture.com
   - Homepage: www.accenture.com

2. Protégé Firm Information
   - Name of Firm: Information Control Systems Corporation
   - Contact Name: Garland O. Williamson
   - Position Title: President
   - Address: 250 W. Pratt Street, Suite 220, Baltimore, MD 21201
   - Telephone: (410) 725-1934
   - Fax: (410) 576-0398
   - E-Mail: c.ics@verizon.net
   - Homepage:

3. Eligibility

ICS Corporation is currently eligible to participate in DHS' Mentor-Protégé Program pursuant to the following criteria:

- The protégé firm’s primary NAICS code is _________________.
- The Protégé represents that it is a small business concern as defined above.
- The Protégé represents that it __X__ is, ___ is not a small disadvantaged business concern.
- If the Protégé represents that it is small disadvantaged business, the Protégé should also identify the category in which its ownership falls: __X__ Black American, __X__ Hispanic American, __X__ Native American, __X__ Asian Pacific, __X__ Subcontinent Asian, or __X__ Individual concern, other than one of the preceding.
- The Protégé represents that it __X__ is, ___ is not an 8(a) firm.
- The Protégé represents that it __X__ is, ___ is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone small business concerns maintained by the Small Business Administration.
The Protege represents that it ___ is, ___ is not a women-owned small business concern.

The Protege represents that it ___ is, ___ is not a Veteran-owned small business concern.

The Protege represents that it ___ is, ___ is not a Service Disabled Veteran-Owned Small Business concern.

4. Developmental Assistance Program

Accenture plans to provide developmental assistance in the following areas:

- Marketing to the Federal government
- Business Development
- Pricing Techniques and formats when responding to Federal opportunities
- Technical assistance
- Legal and contractual support on Federal opportunities

5. Milestones

Monthly Meetings address the following points:

- Discuss future RFIs and identify teaming opportunities in both the government and commercial space
- Developed proposal strategies and pricing/profitability goals established
- Make bid/no bid decisions on released RFIs using knowledge gained in past
- Review status of proposals in process
- Review status of ongoing contracts

Quarterly Meetings address the following points:

- Assess milestone progress
- Review areas for the expansion of teaming arrangements
- Identify improvements in the proposal/contract process

6. Measurement

Year 1 - (February 2004 through January 2005)
- Submission of proposals with the ICS share estimated at __________

Year 2 - (February 2005 through January 2006)
- Submission of proposals with the ICS share estimated at __________
- Awards of contract(s) with the ICS share estimated at __________

Year 3 - (February 2005 through January 2006)
- Submission of proposals with the ICS share estimated at __________
- Awards of contract(s) with the ICS share estimated at __________
7. **Estimate of Cost**

Accenture anticipates that the cost of the developmental assistance will be [redacted] in support/labor over the next three years.

8. **Program Participation Term**

A 36-month period of time will be used for the mentor to provide the developmental assistance.

9. **Potential Subcontracts**

The type of subcontract employed will depend upon the requirements of the agency and the opportunities identified for the joint participation. Contract types will range from fixed-price IDIQ's to cost-type contracts. The parties anticipate that subcontracts in the amount of [redacted] will be awarded during the next 36 months.

10. **Mentor Termination Procedures**

The Mentor party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given to the other party. The Mentor shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Mentor, written notice shall be provided stating the reason for termination and offering a thirty day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.

11. **Protégé Termination from the Program**

The Protégé party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given to the other party. The Protégé shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Protégé, written notice shall be provided stating the reason for termination and offering a thirty day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.

DHS Mentor / Protégé Program Application
12. Other Termination Procedures

The mentor firm shall submit a plan for accomplishing work should the Mentor-Protégé agreement be terminated.

12. Other Term and Conditions

None

13. Signed Agreement

The parties agree to comply with the obligations, clauses and provisions that govern DHS Mentor-Protégé Program:

Mentor

Protégé

Accenture LLP

Information Control Systems Corporation

Steven H. Goodman

Garland O. Williamson

Director of Contracts

President

Date 12/23/03

Date 12/23/03
Addendum to DHS Mentor-Protégé Application

Part 3 Eligibility

I hereby certify that Information Control Systems Corporation (ICS) is currently eligible to participate in the DHS Mentor-Protégé Program pursuant to the following criteria:

- A small business concern that meets the definition at FAR 19.001, based on its primary NAICS code 541512, is eligible to be a protégé firm. SBA Regulations/FAR Provision: FAR 19.001; 13 CFR Part 121; 13 CFR 124.1002

Information Control Systems Corporation

[Signature]

Garland O. Williamson, President

Date: January 8, 2004
Department of Homeland Security

DHS Mentor-Protégé Application

1. Mentor Firm Information

- Name of Firm: Accenture LLP
- Contact Name: Steven H. Goodman
- Position Title: Director of Contracts
- Address: 11951 Freedom Drive, Reston, VA 20190
- Telephone: (703) 947-1698
- Fax: (703) 947-6782
- E-Mail: steven.h.goodman@accenture.com
- Homepage: www.accenture.com

2. Protégé Firm Information

- Name of Firm: Tsymetry, Inc
- Contact Name: Philip Lowe
- Position Title: President
- Address: 1101 Pennsylvania Avenue, NW, Suite 600
  Washington DC, 20004
- Telephone: (202) 756-4536
- Fax: (202) 756-7510
- E-Mail: philip@tsymetry.com
- Homepage: www.tsymetry.com

3. Eligibility

Tsymetry is a HUBZone certified company and is currently eligible to participate in DHS’ Mentor-Protégé Program pursuant to the following criteria:

- The protégé firm’s primary NAICS code is _[redacted]_.
- The Protégé represents that it is a small business concern as defined above.
- The Protégé represents that it _[redacted]_, _[redacted]_ is not a small disadvantaged business concern.
- If the Protégé represents that it is small disadvantaged business, the Protégé should also identify the category in which its ownership falls: _[redacted]_ Black American, _[redacted]_ Hispanic American, _[redacted]_ Native American, _[redacted]_ Asian Pacific, _[redacted]_ Subcontinent Asian, or _[redacted]_ Individual concern, other than one of the preceding.
- The Protégé represents that it _[redacted]_, _[redacted]_ is not an 8(a) firm.
- The Protégé represents that it _[redacted]_, _[redacted]_ is not a HUBZone small business concern listed on the date of this representation, on the List of Qualified HUBZone small business concerns maintained by the Small Business Administration.

Mentor / Protégé Program Application

accenture
Department of Homeland Security

- The Protégé represents that it __ is, _X_ is not a women-owned small business concern.
- The Protégé represents that it __ is, _X_ is not a Veteran-owned small business concern.
- The Protégé represents that it __ is, _X_ is not a Service-Disabled Veteran-Owned Small Business concern.

4. Developmental Assistance Program

Accenture plans to provide developmental assistance in the following areas:
- Marketing to the Federal government
- Business Development
- Pricing Techniques and formats when responding to Federal opportunities
- Technical assistance
- Legal and contractual support on Federal opportunities

5. Milestones

*Monthly Meetings* address the following points:
- Discuss future RFPs and identify teaming opportunities in both the government and commercial space
- Developed proposal strategies and pricing/profitability goals established
- Make bid/no bid decisions on released RFPs using knowledge gained in past
- Review status of proposals in process
- Review status of ongoing contracts

*Quarterly Meetings* address the following points:
- Assess milestone progress
- Review areas for the expansion of teaming arrangements
- Identify improvements in the proposal/contract process

6. Measurement

Year 1 – (February 2004 through January 2005)
- Submission of proposals with the Tsymetry share estimated at

Year 2 – (February 2005 through January 2006)
- Submission of proposals with the Tsymetry share estimated at
- Awards of contract(s) with the Tsymetry share estimated at

Year 3 – (February 2005 through January 2006)
- Submission of proposals with the Tsymetry share estimated at
- Awards of contract(s) with the Tsymetry share estimated at

Mentor / Protégé Program Application

accenture
7. **Estimate of Cost**

Accenture anticipates that the cost of the developmental assistance will be [redacted] in support/labor over the next three years.

8. **Program Participation Term**

A 36-month period of time will be used for the mentor to provide the developmental assistance.

9. **Potential Subcontracts**

The type of subcontract employed will depend upon the requirements of the agency and the opportunities identified for the joint participation. Contract types will range from fixed-price IDIQ's to cost-type contracts. The parties anticipate that subcontracts in the amount of [redacted] will be awarded during the next 36 months.

10. **Mentor Termination Procedures**

The Mentor party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given to the other party. The Mentor shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Mentor, written notice shall be provided stating the reason for termination and offering a thirty day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.

11. **Protégé Termination from the Program**

The Protégé party may terminate this agreement for cause or convenience. In the event of termination for convenience, thirty days advance notice will be given to the other party. The Protégé shall not terminate this agreement for convenience and continue in the Mentor-protégé Program with another party. In the event of termination for cause by the Protégé, written notice shall be provided stating the reason for termination and offering a thirty day period during which the other party may offer reasons why the termination should not occur, including a plan to cure the reasons for the termination. After reviewing the response, the termination party may elect to continue the program or issue a formal termination. In no event is the termination subject to appeal to the Department of Homeland Security.
12. Other Termination Procedures

The mentor firm shall submit a plan for accomplishing work should the Mentor-Protégé agreement be terminated.

12. Other Terms and Conditions

None

13. Signed Agreement

The parties agree to comply with the obligations, clauses and provisions that govern DHS Mentor-Protégé Program:

Mentor

Accenture LLP

Steven H. Goodman
Director of Contracts

Date 12/22/03

Protégé

Tsymetry, Inc

Philip Lowit
President

Date 12/22/03
Addendum to DHS Mentor-Protégé Application

Part 3 Eligibility

I hereby certify that Tsymetry, Inc. is currently eligible to participate in the DHS Mentor-Protégé Program pursuant to the following criteria:

- A small business concern that meets the definition at FAR 19.001, based on its primary NAICS code 541511 and 541512, is eligible to be a protégé firm. SBA Regulations/FAR Provision: FAR 19.001; 13 CFR Part 121; 13 CFR 124.1002

Tsymetry, Inc.

[Signature]

Philip Lowit, President

Date: January 8, 2004
Five letters (seven pages) that originated with the Department of Defense were referred to that agency for review, release determination and direct response to FOIA requesters.
4.0 SMALL BUSINESS AND SMALL DISADVANTAGED BUSINESS (SB/SDB) PARTICIPATION

The Alliance Program Office (APO) includes a Small Business Advocate who helps provide a comprehensive and efficient SB/SDB management approach that exceeds DHS Socio-Economic goals.

Our team exceeds DHS' socio-economic goals by allocating a portion of total subcontractor dollars (excluding Tier 1) to SB/SDBs. Figure 4-1 shows our current SB/SDB team members and the value they bring to US-VISIT. Our team meets DHS SB/SDB goals to include Women Owned, Veteran Owned, Service Disabled Veteran Owned and HUBZone SB/SDBs. Please refer to the Small Business Subcontracting Plan section of this volume for each small business category percentage and dollar allocation.

We selected each of our SB/SDB subcontractors based on their demonstrated

---

**Small Business and Small Disadvantaged Business Teaming Partners**

<table>
<thead>
<tr>
<th>Company</th>
<th>Primary Contribution to US-VISIT</th>
<th>Type</th>
</tr>
</thead>
</table>

---

* Mentor – Protégé Program participant  

**Figure 4-1. The Alliance allocates a portion of total subcontractor value (excluding Tier 1) to SB/SDB exceeding DHS socio-economic goals**

---
capabilities, and knowledge of DHS current initiatives, legacy systems and strategic objectives. In 1998, The U.S. Small Business Administration (SBA) recognized Accenture for our exceptional small business subcontracting programs with an award of distinction. Less than 2% of large Government contractors are recipients of this award.

4.1 SB/SDB Past Performance at DLA

The Alliance bases its teaming approach program for US-VISIT on the success achieved at DLA as indicated by Figure 4-2, and tailors it to meet program requirements.

4.2 SB/SDB Strategy and Approach

The management approach in use at DLA is similar to the Alliance’s approach and strategy for DHS.

We integrate people, processes and technology

---

**Figure 4-2.** We integrate people, processes, and technology with organizational change management to drive cultural, environmental, and transformational change providing improved processes, not just technology solutions.

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**Volume 4, Part E - Socio-Economic Goals**

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.
Department of Homeland Security  
US-VISIT Program  
Prime Contractor Acquisition

We closely collaborate with both small and large organizations using effective communications approach and dynamic staffing programs to use the most skilled personnel in industry. We utilize resources from our small and large teaming partners to deliver on the US-VISIT solution.

Our SB/SDBs contribute to our team’s ability to achieve our End Vision.

4.2.1 Management Process

We establish the rigorous management process shown by Figure 4-3 to execute the SB/SDB subcontractor plan. This process defines how we work with small businesses to provide overall direction for US-VISIT. Using this process, the Alliance allocates work fairly and in accordance with the skills of the teaming partner and needs of the Government. This process has been in practice on other large scale programs run by Accenture. It provides a responsive, effective and efficient SB/SDB management process for the duration of the program.

The benefits for SB/SDB include training, specifically in the area of business management, program processes and standards, performance management and CMMI Level 4 software engineering processes.

We monitor our SB/SDBs and submit periodic performance reports. The Alliance uses these progress and compliance reports to mentor each SB/SDB.

Figure 4-3. Our SB/SDB proven management process consists of several defined steps that promote efficient management to facilitate meaningful participation and seamlessly integrate SB/SDBs
subcontractors to mitigate implementation risk to US-VISIT. This control system includes an exception management plan that identifies issues early. As small businesses mature, and/or encounter unexpected adverse situations, the management process clearly outlines steps that must be followed to replace outgoing SB/SDBs and/or SB/SDB personnel thus mitigating the corresponding risks.

Our proven and comprehensive SB/SDB management process employs continuous improvements. This is done by regularly updating plans, goals and incorporating innovative ideas to better achieve US-VISIT objectives.

4.2.2 Alliance Program Office (APO)

The governance structure for US-VISIT includes an Alliance Program Office (APO) as shown in Figure 4-5. The APO is the inclusive leadership body responsible for the successful implementation of the US-VISIT program.

The APO forms and monitors cohesive teams by integrating large and small teaming partners, and stakeholders on the appropriate team based on their knowledge and capabilities. From a small business perspective, one of the APO’s main objectives is getting the right message to the right people at the right time for effective communications. This allows the Alliance’s members to have the right information and tools to deliver on our solution designed to enhance DHS achieve US-VISIT goals to national security and facilitate legitimate travel and commerce.
The APO management approach for SB/SDBs is innovative and inclusive. In Figure 4-6, we illustrate the socio-economic and business benefits our team brings to DHS. Our approach also encourages SB/SDB participation in US-VISIT initiatives by cementing the relationships early in the decision making process and managing them similarly to larger businesses while recognizing SB/SDB special status. Ample opportunities to participate on the APO are consistently provided to SB/SDBs promoting the inclusiveness of the Alliance.

**Small Business Advocate**

We establish the SB Advocate within the Alliance Program Office as the single point of contact for US-VISIT SB/SDB participation concerns. Both the APO and the SB Advocate have clear responsibilities to create a successful SB/SDB program.

The SB Advocate is the primary contact to address DHS small business concerns. The SB Advocate actively brings new SB/SDB to the Alliance team, recognizing that often small businesses possess new advanced technology capabilities that DHS and the Alliance can use on the program. In addition, SB/SDBs often have DHS legacy systems skills that can benefit the program. The SB Advocate works with the implementation manager IPT lead to incorporate SB/SDBs into each Task Order.

The SB Advocate is closely involved with SBA and the SB/SDB community at DHS and with the Government. The SB Advocate and the APO’s goals continuously facilitate mentoring opportunities to SB/SDB as the Alliance performs subsequent Task Orders.

<table>
<thead>
<tr>
<th>Features</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Alliance carefully selects SB/SBD partners and monitors them through the Alliance Program Office (APO)</td>
<td>DHS expands base of qualified small businesses while mitigating the effects of necessary and justified contract bundling</td>
</tr>
<tr>
<td>The Alliance exceeds DHS’s SB/SDB participation requirements</td>
<td>DHS meets SB/SDB socio-economic goals</td>
</tr>
<tr>
<td>The APO uses an inclusive and innovative teaming approach when allocating, performing and measuring task</td>
<td>DHS achieves a responsive, effective and efficient SB/SDB activity management</td>
</tr>
<tr>
<td>The SB Advocate’s responsibility is to execute DHS Socio-Economic objectives as overriding priorities of the APO</td>
<td>DHS achieves stated socio-economic objectives providing ample opportunities to SB/SDB</td>
</tr>
<tr>
<td>We use SB/SDB that have legacy systems experience</td>
<td>Lowers transition risk from legacy to new systems</td>
</tr>
<tr>
<td></td>
<td>Lowers implementation risk of enhance to legacy systems</td>
</tr>
<tr>
<td>The SB Advocate strives to achieve overall DHS SB/SDB goals</td>
<td>DHS receives proposals that adequately address overall SB/SDB goals are reached</td>
</tr>
<tr>
<td>The Alliance adheres to strict management practices to provide high quality solutions on time and on budget</td>
<td>DHS has greater assurance that subcontractors perform at the same level as the prime</td>
</tr>
<tr>
<td>Accenture has three approved protégés in the DHS Mentor – Protégé Program</td>
<td>Participating in the Mentor-Protégé Program is designed to enhance protégés capabilities</td>
</tr>
</tbody>
</table>

*Figure 4-6. The Small Business and Small Business Advocate through the Alliance Program Office addresses SB/SDB concerns on US-VISIT initiatives*
4.2.3 Team Management

Figure 4-7 describes our team management approach. Our team works and interacts with stakeholders as a single, integrated team. Prior to contract award, the Alliance and teaming partners contractually agree on a framework of operations that allows and promotes work as an integrated team.

Accenture retains responsibility for tasks and deliverables that are assigned to our SB/SDB teaming partners.

4.2.4 SB/SDB Implementation Strategy

The Alliance implementation strategy is shown in Figure 4-8.

We are sharing our SB/SDB plan and goals with the major teaming partners and requested that they submit a complementary subcontractor plan to us and that they manage to it.

Figure 4-7. The Alliance Teaming approach for SB/SDB is comprehensive to include activities such as work planning, issues management and performance reporting.
The Alliance’s approach facilitates and strongly encourages successful integration in the US-VISIT program. In Figure 4-9, we clearly outline the Alliance responsibility and the SB/SDB responsibility, the selection process and the empowerment methods.

### 4.2.5 Keys to Success

The Alliance creates a team of large and small businesses that brings considerable knowledge, skills and shared responsibilities to deliver the US-VISIT

<table>
<thead>
<tr>
<th><strong>The Alliance Responsibility</strong></th>
<th><strong>SB/SDB Empowerment Methods</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Retain ultimate responsibility for performance</td>
<td>Receive voice in Program/Project Management meetings</td>
</tr>
<tr>
<td>Build the right team for each task optimizing cost, time and risk</td>
<td>Raise issues and risks for management attention — entered into a common, on-line database for full visibility by the Alliance</td>
</tr>
<tr>
<td>Communicate and exceed DHS SB/SDB expectations</td>
<td>Include tailored teaming agreements with detailed roles and responsibilities and communication methods</td>
</tr>
<tr>
<td>Plan and execute metric driven and measured tasks</td>
<td>Define required capabilities for US-VISIT solution</td>
</tr>
<tr>
<td>Select the right team for each task from current SB/SDB relationships</td>
<td>Analyze potential teaming partners in Accenture’s evaluation tool based on criteria such as DHS-related experience, past performance, key personnel and delivery capabilities</td>
</tr>
<tr>
<td><strong>SB/SDB Responsibility</strong></td>
<td><strong>SB/SDB Selection Process</strong></td>
</tr>
<tr>
<td>Provide expertise in specific DHS applications, system architecture and processes</td>
<td>Develop win-win teaming arrangements</td>
</tr>
<tr>
<td>Participate in formulating approach, work plan and metrics</td>
<td></td>
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<tr>
<td>Share responsibility for success</td>
<td></td>
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<tr>
<td>Driven and managed by metrics appropriate to the task</td>
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</tbody>
</table>

*Figure 4-9. The Alliance brings SB/SDB with the right qualifications and capabilities to provide high value to US-VISIT*
solution. Our collective knowledge is a key factor in our efforts to achieve the stated DHS objectives of enhancing national security, facilitating legitimate travel and trade, enhancing integrity of our immigration system and conforming to existing privacy laws and policies.

Figure 4-10 describes desired results and the manner to achieve DHS expected outcomes. Members of the Alliance committed key resources that developed the approach to the US-VISIT solution. Our key Personnel have relevant experience managing large programs where SB/DB government goals were successfully implemented. Our team also has a clear SB/SDB communication plan in place to establish an effective and efficient work environment. We also, of course, plan to submit the Standard Form 294 every six month and the Standard Form 295 annually to DHS.

Our SB/SDB approach drives towards mitigating risks and increased performance. We improve performance by implementing clear and tailored performance metrics for SB/SDBs and Mentor-Protégé Program Participants. Our management approach has an exception plan that mitigates unforeseen risks. For example, a small business or a small disadvantaged business can face risks where performance on a complex program that spans several years becomes an issue. In such cases, our exception plan mitigates this by mentoring, assisting and/or bringing a new SB/SDB to complete the task.

4.3 Mentor-Protégé Program (MPP)

The Mentor-Protégé program provides Protégés opportunities to grow while providing DHS the confidence that protégé subcontractors perform to Government defined standards and in the process bring benefits to DHS. Figure 4-11 describes the Mentor-Protégé Selection Process.

DHS can be certain that a protégé contractor is given the opportunity to perform and enhance their capabilities under the mentorship of Accenture. For example, we train them on CMM level 4 processes such cost schedule estimating. Our MPP program helps expand DHS’ base of qualified small businesses and provides DHS positive recognition from the political, media and business environments.

Accenture plans to identify future teaming opportunities both in the Government and Commercial space for each or our protégés. We have planned monthly and quarterly meeting to address status on proposals in progress and

Figure 4-10. The Alliance's SB/SDB partnership approach, focused on desired results, helps DHS achieve its Socio-Économic goals
### Mentor-Protégé Selection Process

<table>
<thead>
<tr>
<th>Step</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Select our primary subcontractors based on their core competencies, fit with US-VISIT requirements and/or possessed core competencies that addressed DHS top concerns</td>
</tr>
<tr>
<td>2</td>
<td>Evaluate DHS goals for participation by preferred small business category designations</td>
</tr>
<tr>
<td>3</td>
<td>Request and review proposals from potential SB/SDB teaming partners to confirm their corporate qualifications in areas related to the US-VISIT program requirements</td>
</tr>
<tr>
<td>4</td>
<td>Select SB/SDB teaming partners that add value to DHS and work well with an integrated US-VISIT team</td>
</tr>
<tr>
<td>5</td>
<td>Initiate teeming relationships with selected organizations that are interested in participating in the Mentor-Protégé Program</td>
</tr>
<tr>
<td>6</td>
<td>Selected candidates and submit application to DHS for the Mentor-Protégé Program</td>
</tr>
</tbody>
</table>

**Figure 4-11. The process used for Protégé selection is beneficial for the participating Protégé and meets the goals of the Alliance and DHS**

Participating in the Mentor-Protégé program brings tangible benefits to the Program. The complementary technical capabilities brought by Protégés are examples of tangible benefits. Mentoring a small business into a mature business by improving their technical and management capability to improve business performance is an example of both socio-economic and business benefit brought about by Accenture and the US-VISIT Program.

A real benefit to a SB/SDB is the opportunity to participate in a meaningful way on a large, visible and important program. It’s an opportunity to learn, grow and prosper under the guidance of a larger company for an extended length of time while providing real value to DHS in the protection of our homeland.

The Alliance has three DHS approved participants on the MPP program on US-VISIT. Current approved participants in the Mentor-Protégé Program are ICS, Computech, and Tsymetry.

**ICS** – ICS is a Veteran Owned Small Business (VOSB) that provides information technology support services to both commercial and government clients. ICS participates in the Department of Defense (DoD) and the Department of Treasury Mentor Protégé Programs with Accenture. Their services include systems development, database management, and document management.

ICS's other major service areas include help Desk/Call Center technical knowledge and personnel, Microsoft.NET capabilities, and Competency Based Measurement System (CBMS). ICS has a long term relationship with Accenture ICS and currently participates in the Department of Defense (DoD) and the Department of Treasury Mentor Protégé Programs.

**Computech Inc.** – Computech is a small business professional consulting firm specializing in information management and has provided innovative technical solutions for more than twenty years.

Computech provides quality system analysis, system design, programming, and implementation services to governments and non-profit organizations. Computech has experience administering wireless communications; designing a criminal tracking system for Interpol, an international law enforcement organization, and helping corporations with solutions to manage its sales and human resource functions.

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*Volume 4, Part E - Socio-Economic Goals*

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Tsymetry Inc. - Tsymetry is a certified HUBZone Small Business and systems integrator specializing in E-Government and E-Business solutions. Tsymetry capabilities includes practice groups within ERP, eCRM, XML, IT Security and IT Enterprise Infrastructure.

Tsymetry’s consultants have experience in process reengineering and emerging technology that optimize clients’ infrastructure to deliver the performance and flexibility that users demand.

Tsymetry emphasizes providing IT Solutions for the Federal Government and has a niche in specialized technical practice area. Tsymetry’s management provides thirty plus years of information technology and business experience.

4.3.1 Historical MPP Past Performance

Accenture participated in the MPP program at Department of Defense and Department of Treasury. Two past protégés, ICS and Computech, are currently approved by DHS to continue in the Mentor-Protégé relationship on the US-VISIT. Accenture elected to continue the mentoring relationship with both ICS and Computech at DHS.

Two of our major Alliance partners, Titan and Raytheon, also have a history of successful participation in various government agencies’ Mentor-Protégé programs.

Raytheon has participated in the Department of Defense Mentor-Protégé Program. Raytheon has mentored three protégé companies in the past seven years to increase the overall participation of SDB as contractors and suppliers under DoD contracts. The first Raytheon participant in the MPP was a woman-owned small business while the other two are minority owned small disadvantaged businesses. The Protégés are:

- Strategic Resources Inc, 1996-1997 (Falls Church, VA)
- MIRATEK Corporation, 2002-Present (El Paso, TX)

Raytheon was awarded the Nunn-Perry Award in 2000 as the most outstanding Mentor-Protégé Relationship at DoD for its partnership with RSIS.

Titan, another of our major teaming partners has an approved Mentor-Protégé relationship with INDUS Corporation at Department of Defense. The Mentor-Protégé relationship has been in place since March 2002. Titan has plans to award some work to INDUS Corporation on the US-VISIT Program.

4.3.2 Mentor-Protégé Program Benefits

The Alliance participation in DHS Mentor-Protégé program is designed to enhance protégés’ technical and management capabilities, independence and business competitiveness. The MPP helps DHS achieve socio-economic objectives by providing opportunities to small business and small disadvantaged businesses. The Small Business Advocate mandate in the Alliance Program Office is to help realize the stated Mentor-Protégé Program goals of DHS, Protégés and the Alliance.

The Alliance participation in the DHS Mentor-Protégé programs expands the base of qualified small businesses that can be engaged to achieve US-VISIT program goals and to deliver DHS’s mission. We’ve worked with our DHS protégés before and this track record builds confidence in our approach for this program.

The Mentor-Protégé program offers small and large business an excellent opportunity to build “win-win” teams and accelerate the development of small businesses and as a result strengthen the Nation’s economy.